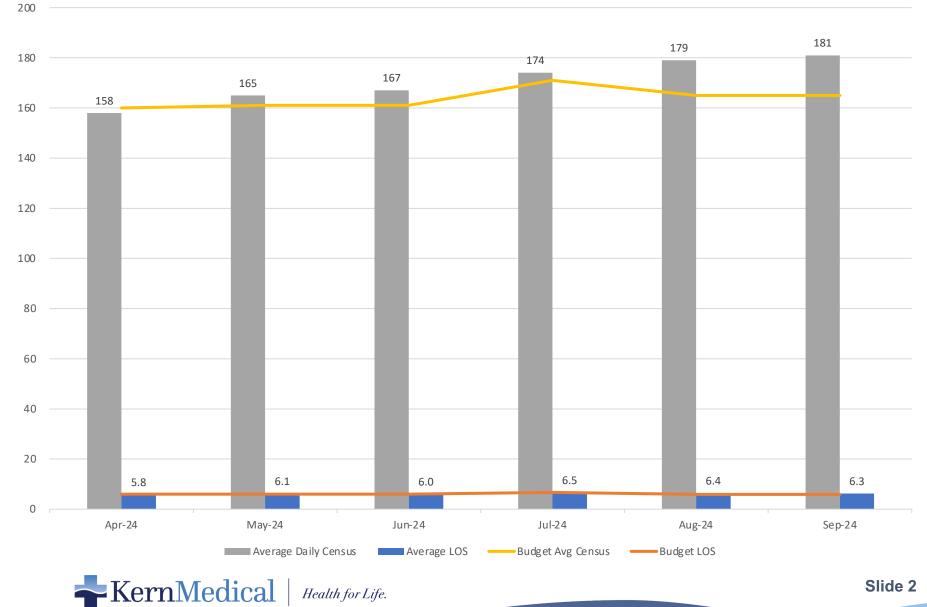


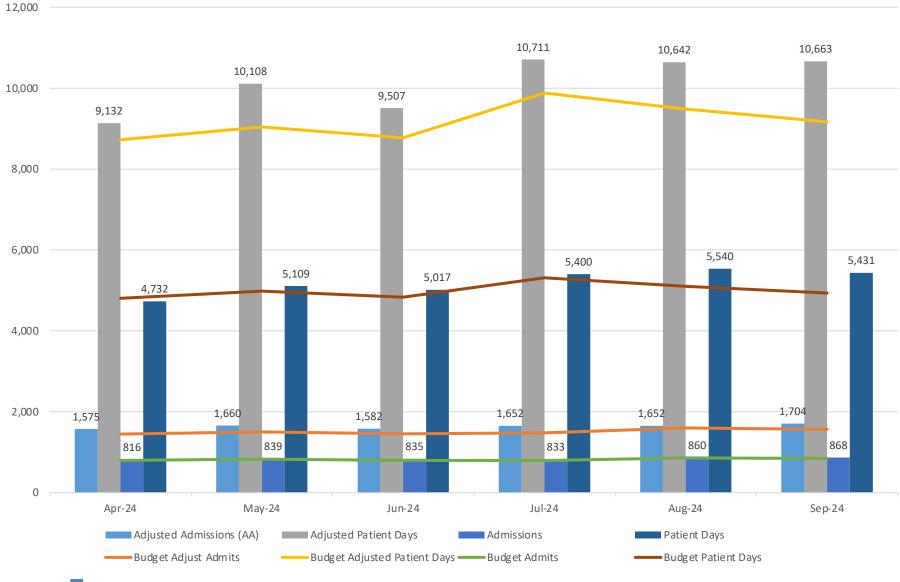
# **BOARD OF GOVERNORS' REPORT KERN MEDICAL – SEPTEMBER 2024**



Census & ALOS

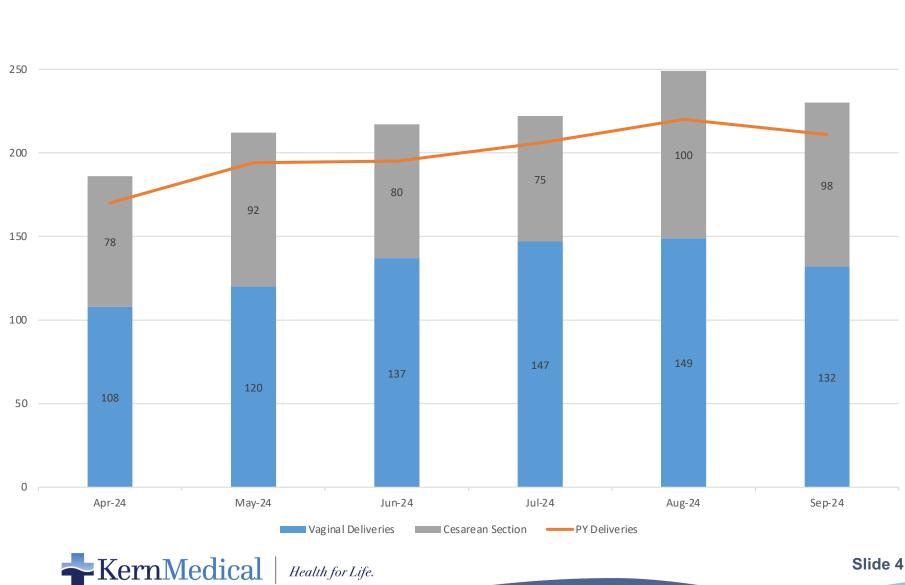


### Hospital Volumes



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# Deliveries



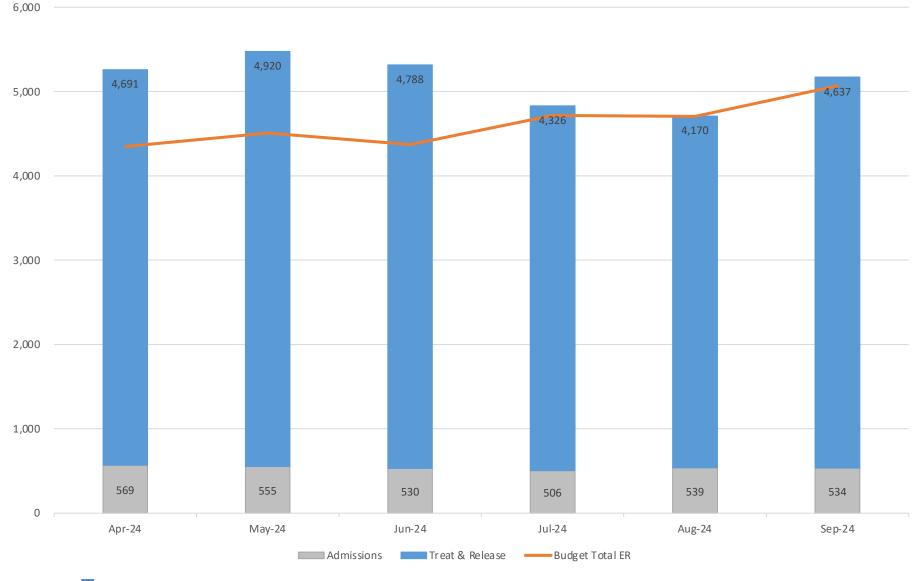
300

#### PAYER MIX



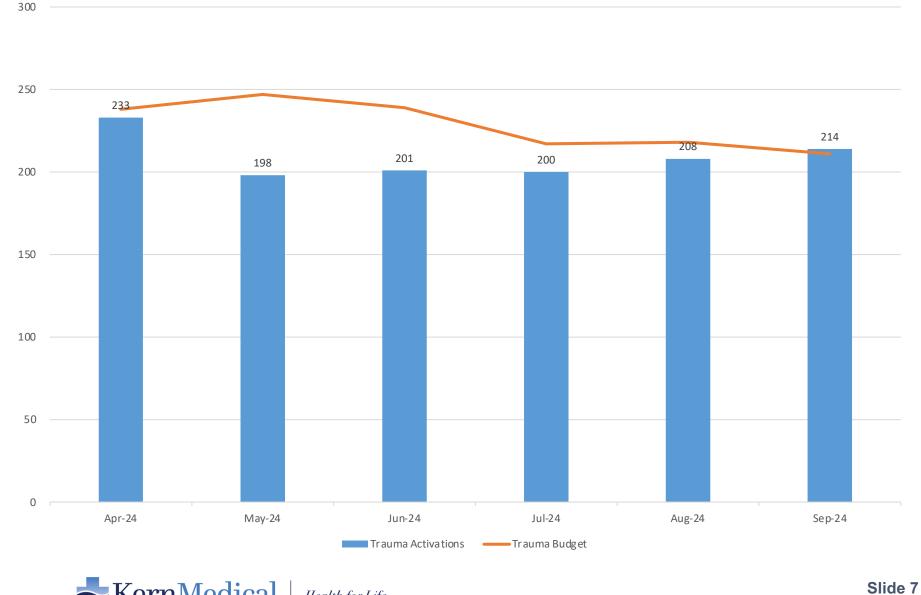
\*Indicates commercial managed Medi-Cal plans transitioning to Other commercial managed Medi-Cal plans starting Jan 1, 2024

# Emergency Room Volume



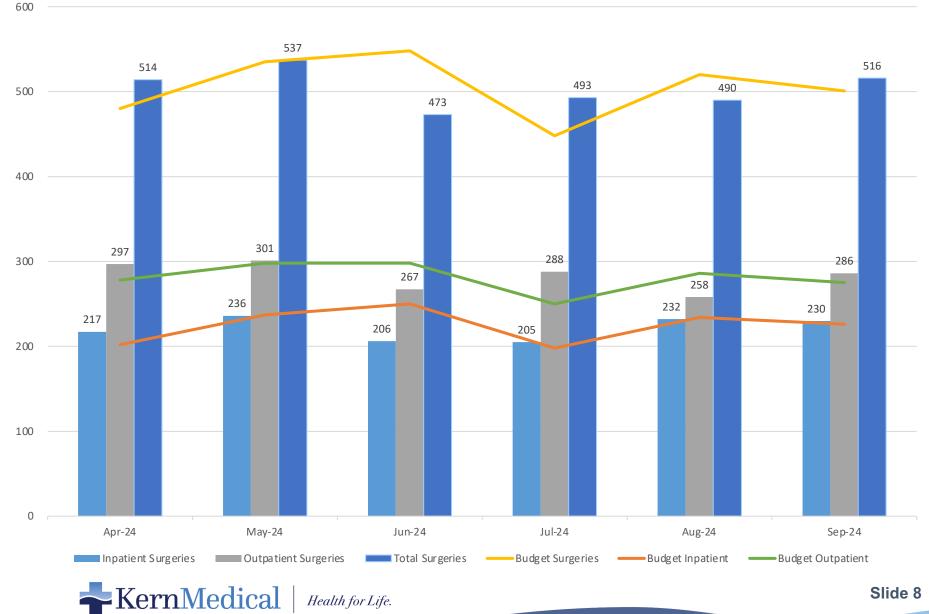
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### **Trauma Activations**

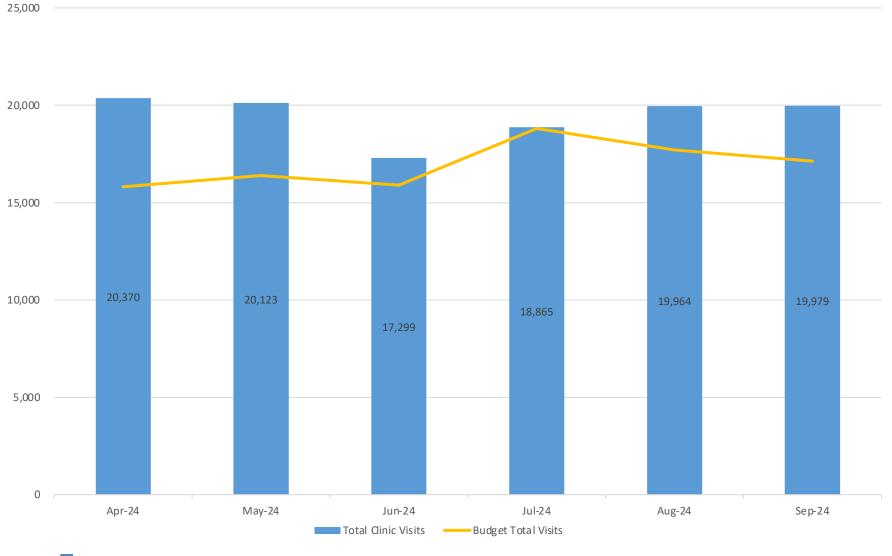


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Surgical Volume

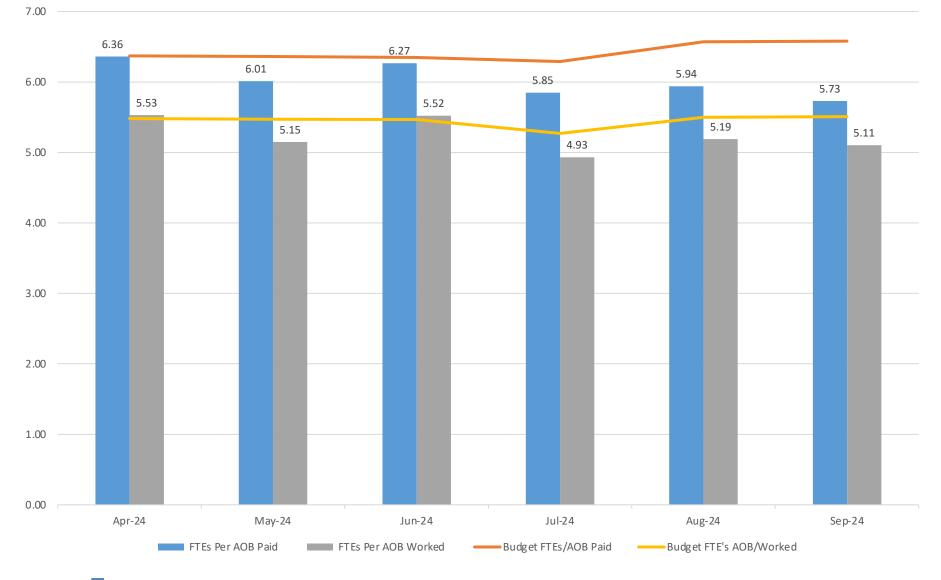


# **Clinic Visits**



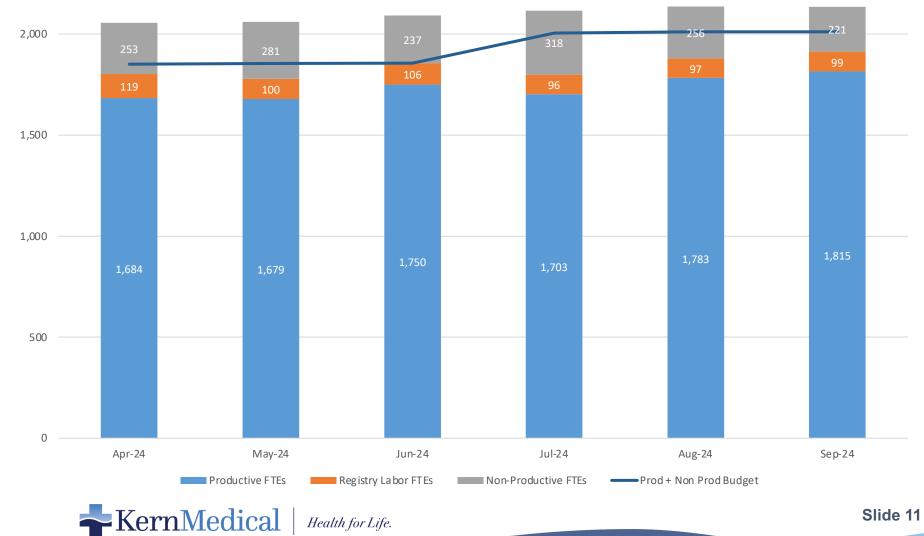
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#### Labor Metrics



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# Productivity



2,500

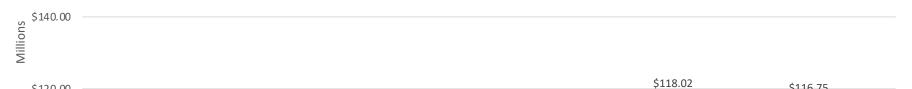


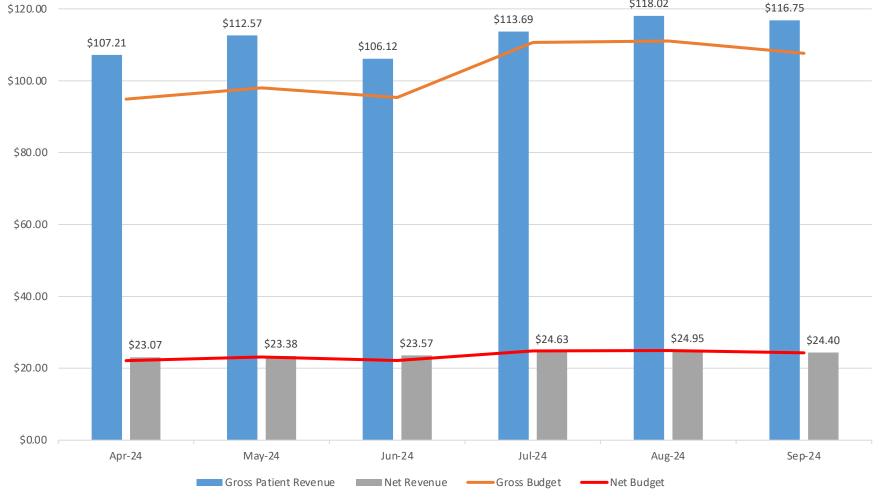
# Registry FTE's

# **Registry Expense**

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#### **Patient Revenue**

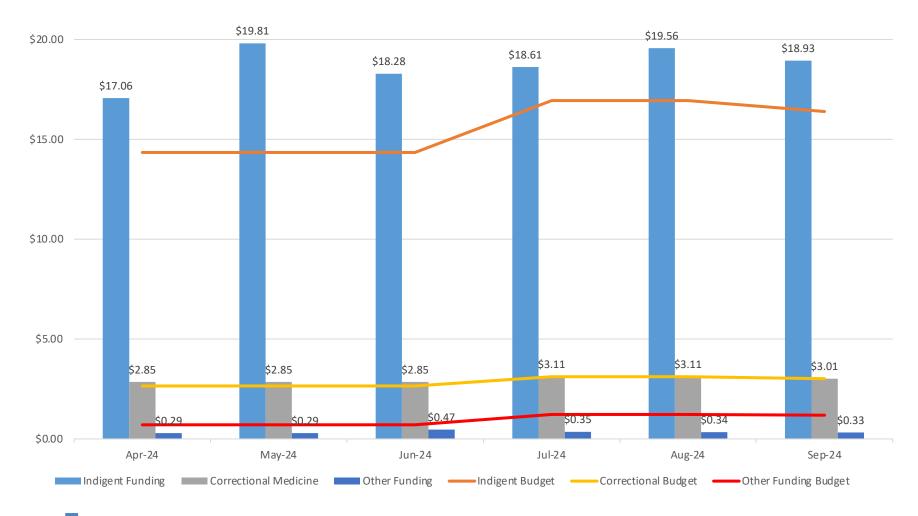




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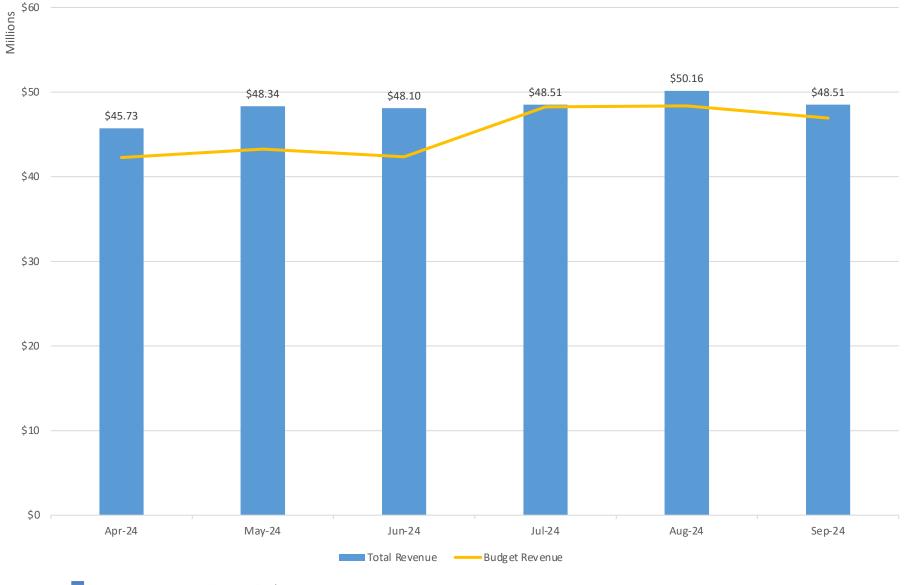
#### Indigent & Correctional Revenue





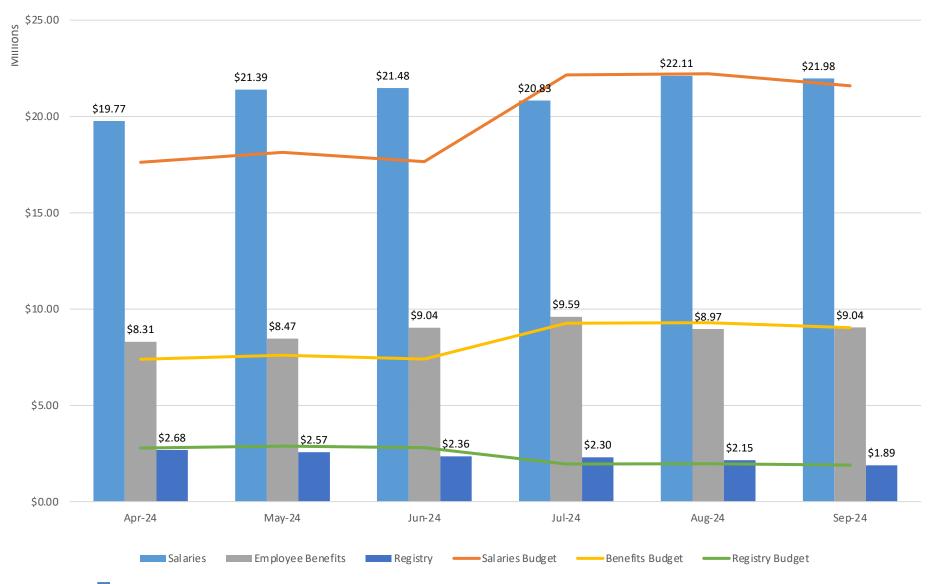
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**Total Revenue** 



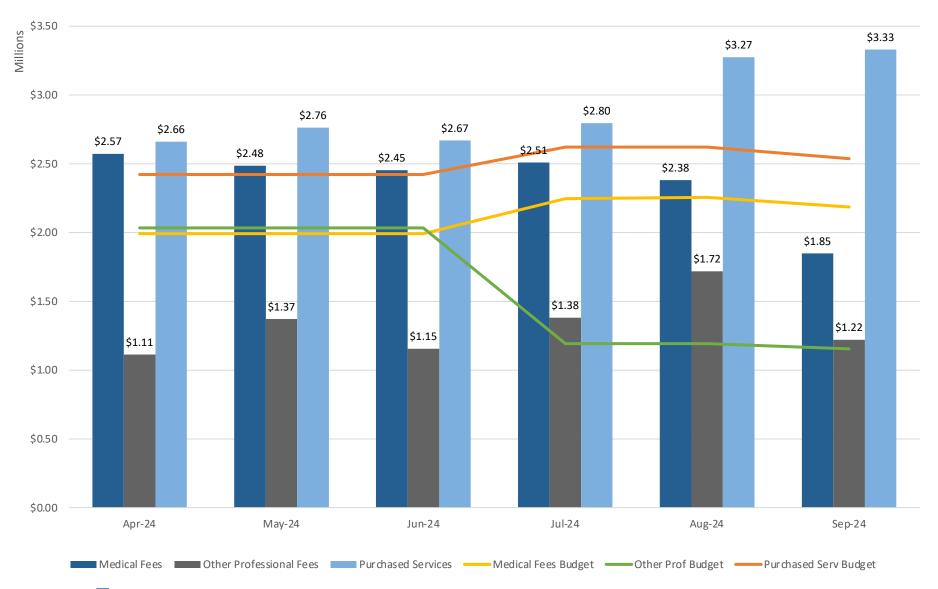
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Expenses



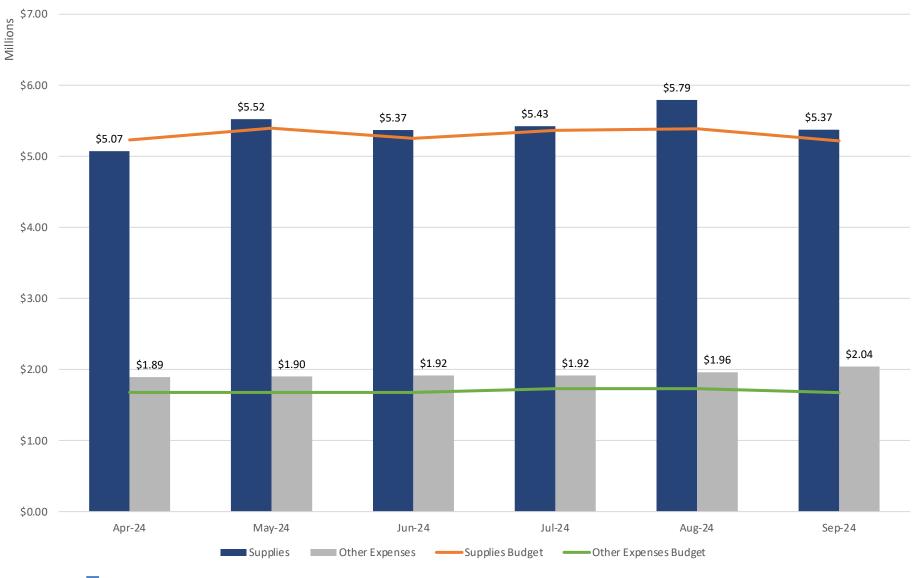
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**Expenses** 



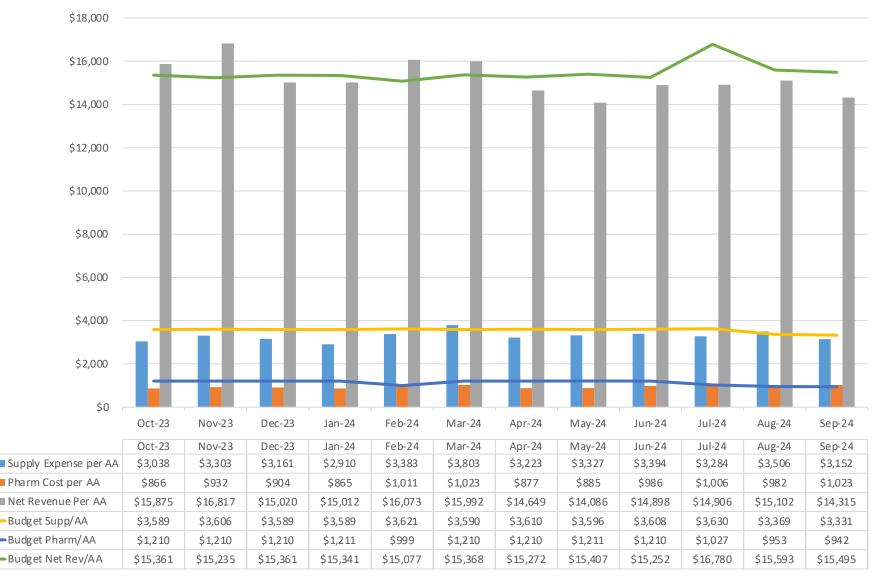
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#### Expenses



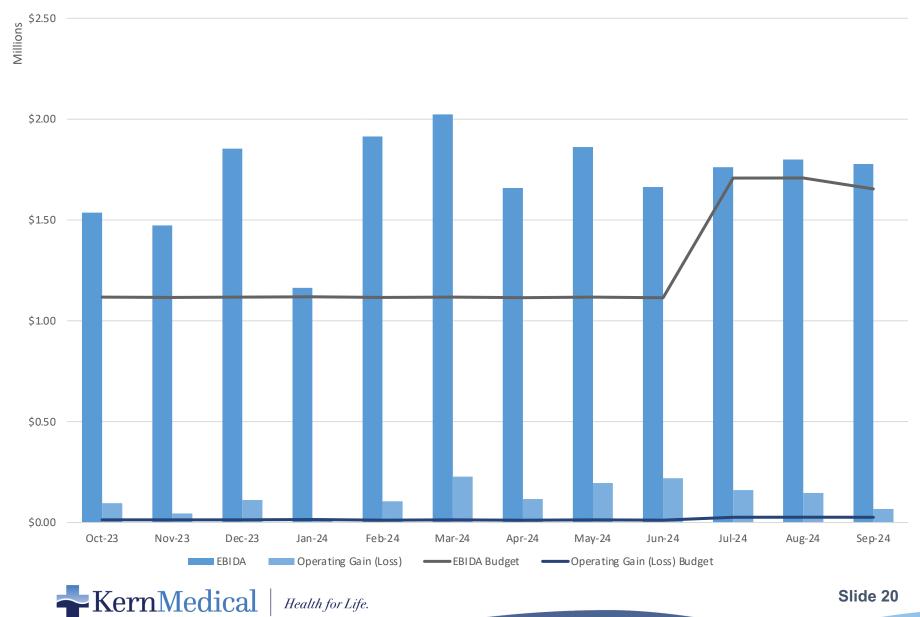
KernMedical | Health for Life.

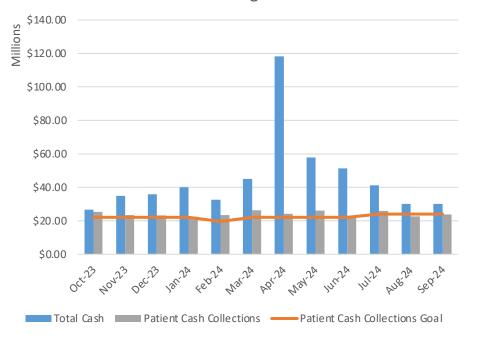
## **Operating Metrics**



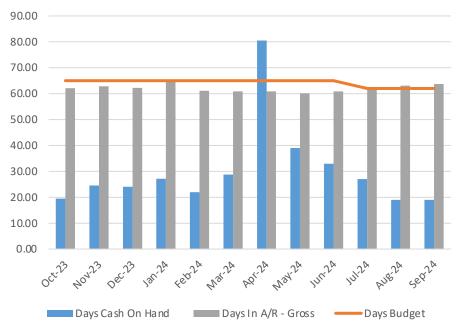


# **EBIDA Rolling Year**





# Cash Rolling Year



#### AR Days Rolling Year

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#### **KERN MEDICAL** 3-Month Trend Analysis: Revenue & Expenses

September 30, 2024

					BUDGET	VARIANCE		ΡΥ
	JULY	AUGUST	S	EPTEMBER	SEPTEMBER	POS (NEG)	s	EPTEMBER
Gross Patient Revenue	\$ 113,685,608	\$ 118,020,779	\$	116,750,736	\$ 107,621,417	8%	\$	105,308,360
Contractual Deductions	(89,056,269)	(93,073,447)		(92,353,482)	(83,350,533)	11%		(80,920,773)
Net Revenue	24,629,340	24,947,332		24,397,253	24,270,883	1%		24,387,587
Indigent Funding	18,613,956	19,560,940		18,929,942	16,389,194	16%		15,669,352
Correctional Medicine	3,114,656	3,114,656		3,014,183	3,014,183	0%		2,608,481
County Contribution	294,244	276,178		285,211	281,304	1%		285,211
Incentive Funding	53,125	60,706		44,431	904,110	(95%)		0
Net Patient Revenue	46,705,321	47,959,813		46,671,020	44,859,674	4%		42,950,630
Other Operating Revenue	1,789,740	2,187,714		1,824,236	2,064,680	(12%)		1,892,709
Other Non-Operating Revenue	12,276	11,804		11,766	18,384	(36%)		14,895
Total Revenue	48,507,337	50,159,331		48,507,022	46,942,738	3%		44,858,234
Expenses								
Salaries	20,830,249	22,110,133		21,982,828	21,596,299	2%		19,254,350
Employee Benefits	9,590,201	8,971,277		9,044,281	9,028,706	0%		8,679,863
Registry	2,298,433	2,152,923		1,890,280	1,897,121	(0%)		2,760,925
Medical Fees	2,508,531	2,381,665		1,848,647	2,184,915	(15%)		2,148,823
Other Professional Fees	1,379,805	1,717,388		1,219,003	1,154,228	6%		1,162,032
Supplies	5,425,778	5,792,345		5,372,273	5,217,099	3%		5,087,961
Purchased Services	2,795,745	3,274,927		3,329,294	2,536,504	31%		2,373,485
Other Expenses	1,917,166	1,959,211		2,042,731	1,674,561	22%		1,643,846
Operating Expenses	46,745,908	48,359,869		46,729,337	45,289,431	3%		43,111,285
Earnings Before Interest, Depreciation,								
and Amortization (EBIDA)	\$ 1,761,429	\$ 1,799,462	\$	1,777,685	\$ 1,653,307	8%	\$	1,746,950
EBIDA Margin	4%	4%		4%	4%	4%		4%
Interest	282,332	337,180		393,353	251,271	57%		230,973
Depreciation	681,729	679,421		682,547	714,280	(4%)		855,178
Amortization	636,786	636,786		634,662	662,045	(4%)		564,424
Total Expenses	48,346,755	50,013,256		48,439,900	46,917,027	3%		44,761,859
Operating Gain (Loss)	\$ 160,582	\$ 146,075	\$	67,123	\$ 25,711	161%	\$	96,375
Operating Margin	0.33%	0.29%		0.14%	0.05%	152.6%		0.2%



#### **KERN MEDICAL** Year to Date Analysis: Revenue & Expenses

September 30, 2024

	ACTUAL	BUDGET	VARIANCE	РҮ	PY VARIANCE
	FYTD	FYTD	POS (NEG)	FYTD	POS (NEG)
Gross Patient Revenue	\$ 348,457,123	\$ 329,267,864	6%	\$ 319,032,210	9%
Contractual Deductions	(274,483,198)	(255,247,264)	8%	(246,034,133)	12%
Net Revenue	73,973,925	74,020,600	0%	72,998,077	
Indigent Funding	57,104,838	50,260,194	13.6%	47,842,249	19%
Correctional Medicine	9,243,496	9,243,496	0%	7,825,442	18%
County Contribution	855,633	862,665	(1%)	855,633	0.00%
Incentive Funding	158,262	2,772,603	(94%)	0	0.0%
Net Patient Revenue	141,336,154	137,159,557	3%	129,521,401	9%
Other Operating Revenue	5,801,691	6,331,684	(8%)	5,366,017	8%
Other Non-Operating Revenue	35,846	56,378	(36%)	101,144	(65%)
Total Revenue	147,173,690	143,547,620	3%	134,988,563	9%
Expenses					
Salaries	64,923,209	65,972,785	(1.6%)	57,824,441	12%
Employee Benefits	27,605,759	27,580,390	0.1%	24,782,165	11%
Registry	6,341,636	5,809,984	9%	7,510,203	(16%)
Medical Fees	6,738,843	6,687,622	1%	6,445,027	5%
Other Professional Fees	4,316,195	3,539,631	22%	6,186,877	(30%)
Supplies	16,590,396	15,973,338	4%	15,207,552	9.1%
Purchased Services	9,399,967	7,778,612	21%	7,546,166	25%
Other Expenses	5,919,108	5,135,320	15%	4,987,991	19%
Operating Expenses	141,835,114	138,477,681	2%	130,490,422	9%
Earnings Before Interest, Depreciation,					
and Amortization (EBIDA)	\$ 5,338,576	\$ 5,069,939	5%	\$ 4,498,141	19%
EBIDA Margin	4%	4%	3%	3%	9%
Interest	1,012,865	770,563	31%	680,977	49%
Depreciation	2,043,697	2,190,459	(7%)	2,084,697	(2%)
Amortization	1,908,234	2,030,272	(6%)	1,583,818	20%
Total Expenses	146,799,911	143,468,974	2%	134,839,915	9%
Operating Gain (Loss)	\$ 373,780	\$ 78,645	375%	\$ 148,648	151%
Operating Margin	0.3%	0.1%	363.6%	0.1%	131%



#### KERN MEDICAL BALANCE SHEET

#### SEPTEMBER 2024 SEPTEMBER 2023

ASSETS:		
Total Cash	\$ 30,133,835 \$	49,067,212
Patient Receivables Subtotal	252,863,198	252,080,496
Contractual Subtotal	(204,114,626)	(188,654,910)
Net Patient Receivable	48,748,573	63,425,585
Total Indigent Receivable	248,501,907	221,512,514
Total Other Receivable	29,522,878	16,385,817
Total Prepaid Expenses	7,321,683	6,197,653
Total Inventory	4,727,529	5,574,431
Total Current Assets	368,956,406	362,163,212
Deferred Outflows of Resources	112,536,013	105,241,458
Total Land, Equipment, Buildings and Intangibles	270,188,249	254,250,638
Total Construction in Progress	10,709,459	13,234,078
Total Property, Plant & Equipment	280,897,708	267,484,715
Total Accumulated Depr & Amortization	(173,637,123)	(159,076,621)
Net Property, Plant, and Equipment	107,260,585	108,408,094
Total Long Term Assets	112,536,013	105,241,458
Total Assets	\$ 588,753,004 \$	575,812,764



#### KERN MEDICAL BALANCE SHEET

#### SEPTEMBER 2024 SEPTEMBER 2023

LIABILITIES & EQUITY:	•	5 000 004	•	44 544 004
Total Accounts Payable	\$	5,698,081	\$	11,541,961
Total Accrued Compensation		31,618,840		33,576,155
Total Due Government Agencies		4,527,312		15,380,580
Total Other Accrued Liabilities		52,018,814		28,276,695
Total Current Liabilities		93,863,047		88,775,391
Unfunded Pension Liability		345,399,109		284,243,193
Other Long-Term Liabilities		81,166,815		134,837,243
Total Long-Term Liabilities		426,565,924		419,080,436
Total Liabilities		520,428,971		507,855,827
Total Net Position		68,324,033		67,956,937
Total Liabilities and Net Position	\$	588,753,004	\$	575,812,764



LIADILITIES & EOLITV.

#### KERN MEDICAL STATEMENT OF CASH FLOWS

	Fiscal Year-to-Date September 2024	Fiscal Year-End June 2024		
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash received for patient/current services	\$ 73,099,244	\$ 293,523,533		
Cash received for other operations	28,203,445	233,602,712		
Cash paid for salaries and benefits	(83,110,271)	(339,411,493)		
Cash paid for services and supplies	(55,376,011)	(186,981,598)		
Net cash (used in) provided by operating activities	(37,183,595)	733,154		
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES				
Cash (provided to) received from various County funds	-	-		
Interest paid - pension obligation bond	-	420,331		
Principal paid - pension obligation bond	-	(1,062,281)		
Interest paid - line of credit	-	-		
Line of credit payment	20,000,000	-		
Net cash provided by (used in) noncapital financing activities	20,000,000	(641,950)		
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITI	ES			
Acquisition or construction of capital assets	(3,038,843)	(18,896,864)		
Payments on right-of-usage lease liability	(745,764)	3,896,089		
Interest paid - right-of-usage lease liability	(2,311)	31,211		
Payments on SBITA liability	(188,302)	(752,150)		
Interest paid - SBITA	(156)	2,013		
Net cash used by capital and related financing activities	(3,975,377)	(15,719,700)		
CASH FLOWS FROM INVESTING ACTIVITIES				
Interest on bank deposits and investments		-		
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(21,158,972)	(15,628,497)		
CASH AND CASH EQUIVALENTS, beginning of year	51,292,807	66,921,303		
CASH AND CASH EQUIVALENTS, year-to-date	\$ 30,133,835	\$ 51,292,807		

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