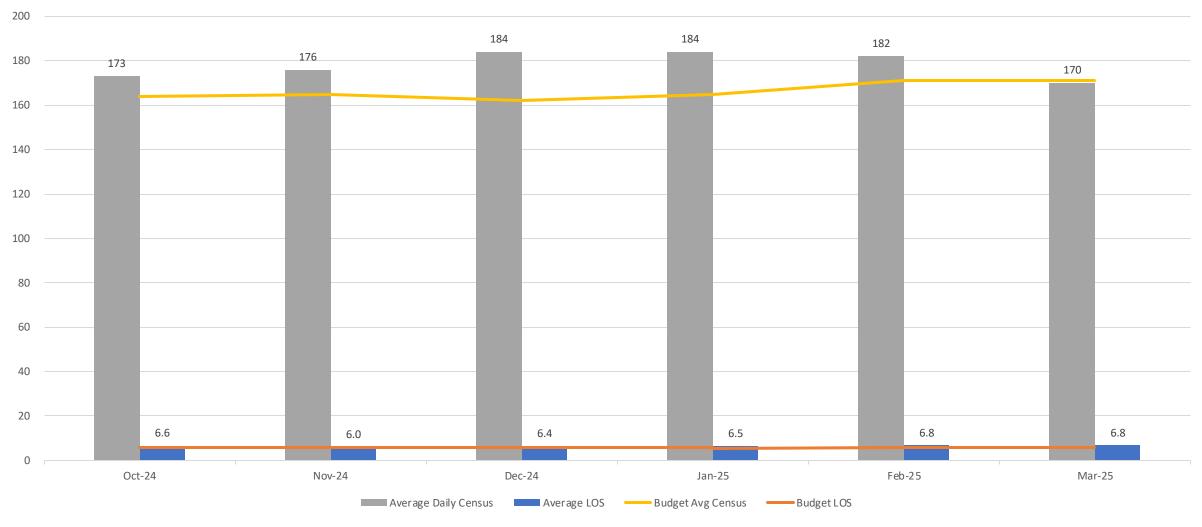


Board of Governors' Report

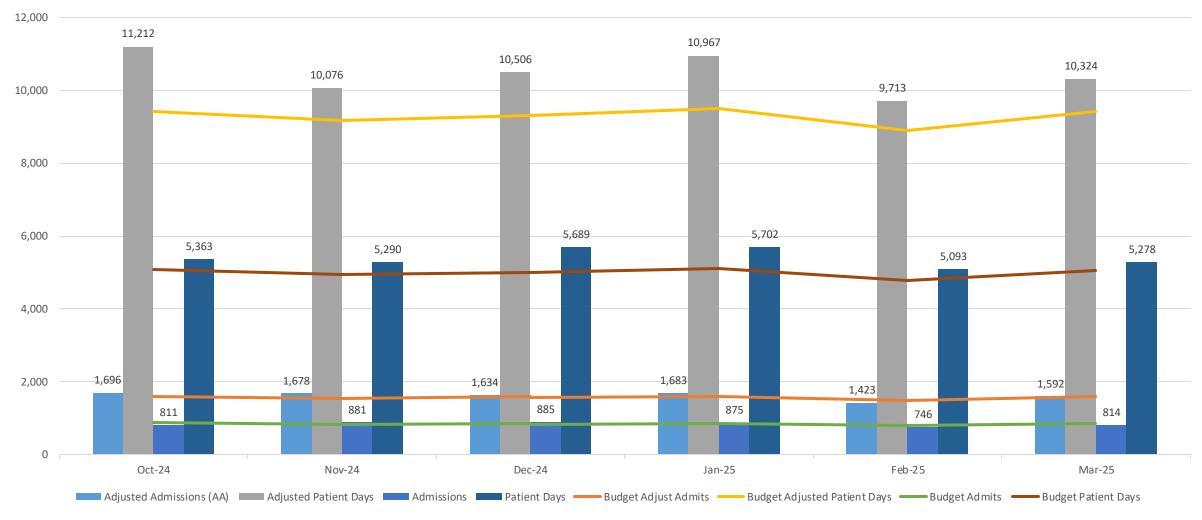
Kern Medical – March 2025

Census & ALOS



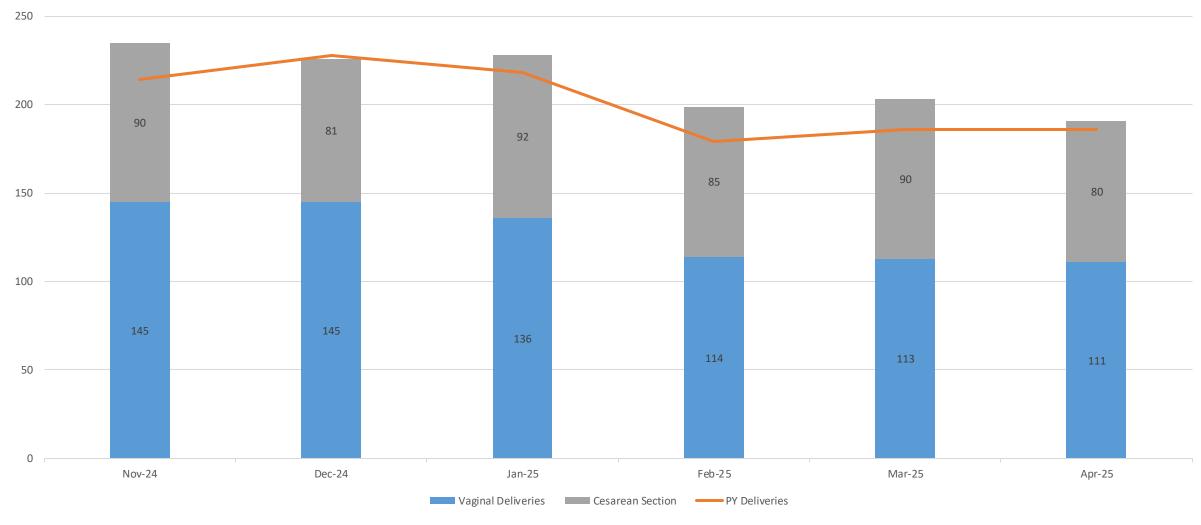


Hospital Volumes



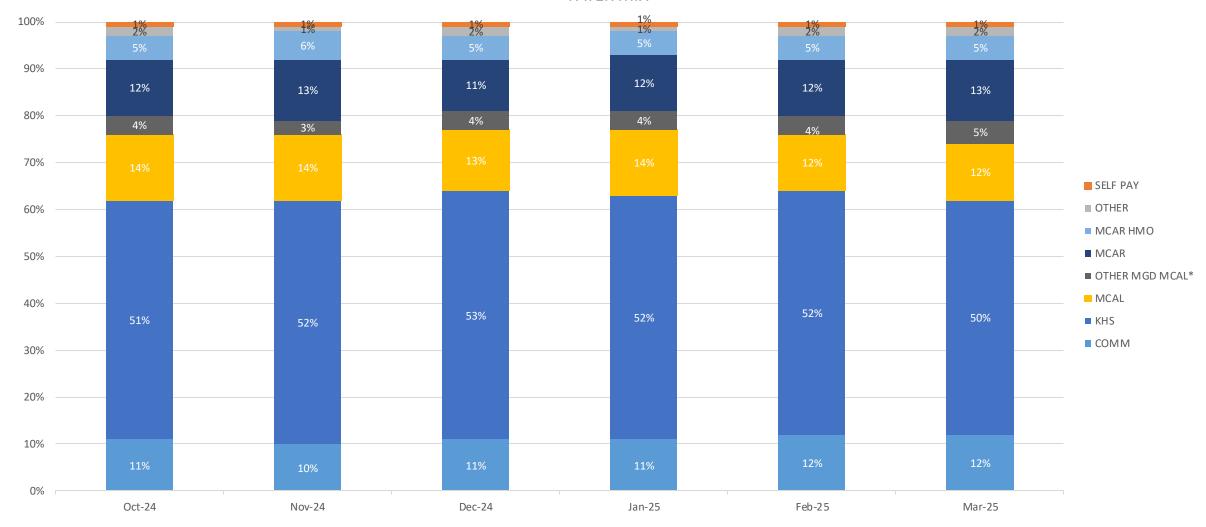


Deliveries



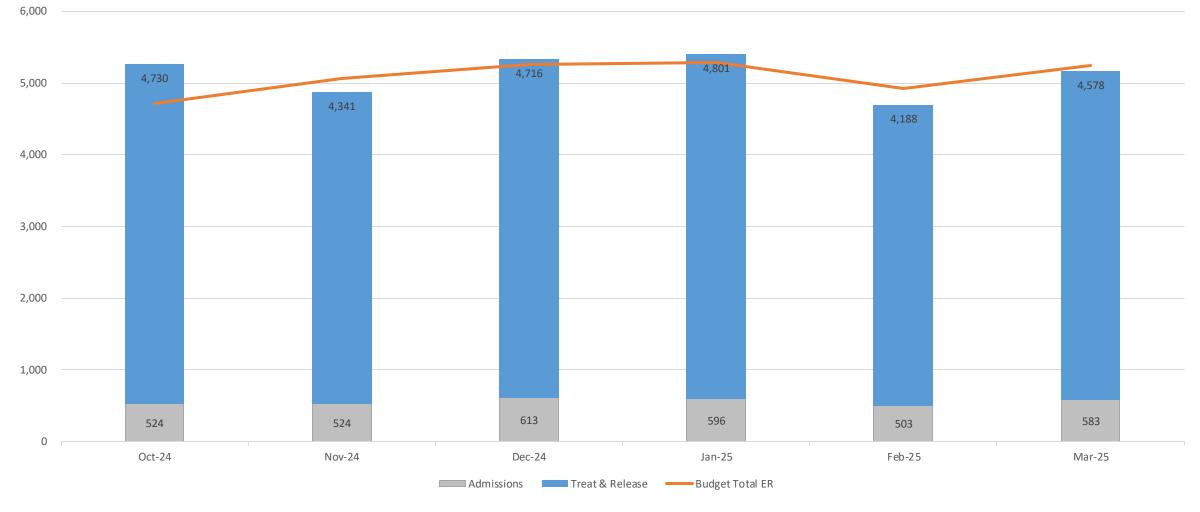


PAYER MIX

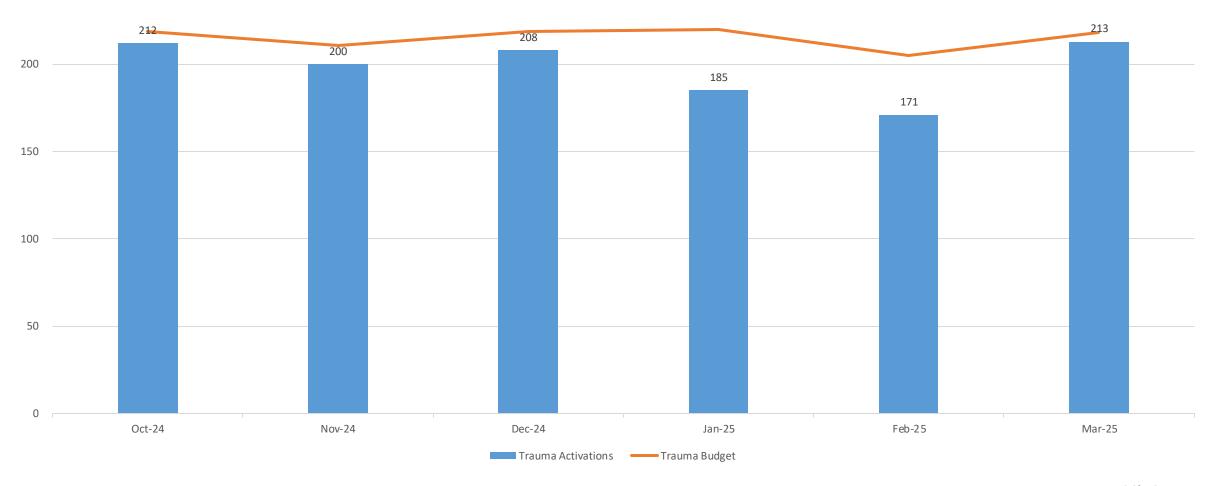




Emergency Room Volume

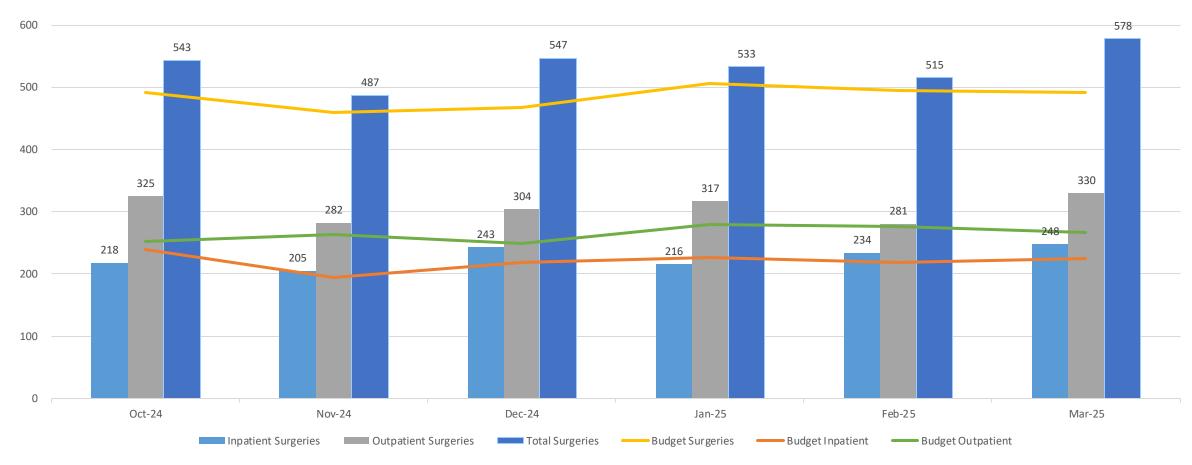






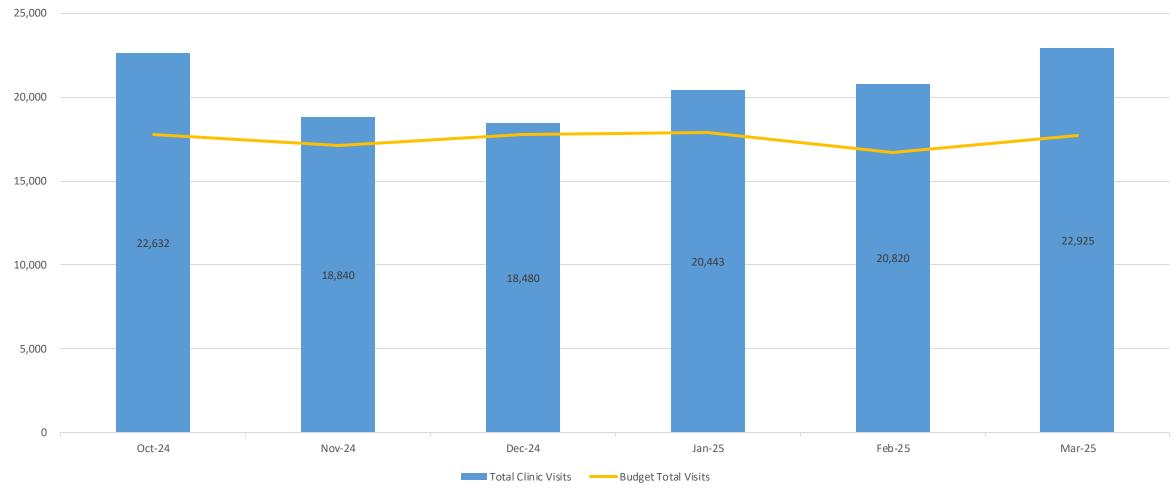


Slide 7



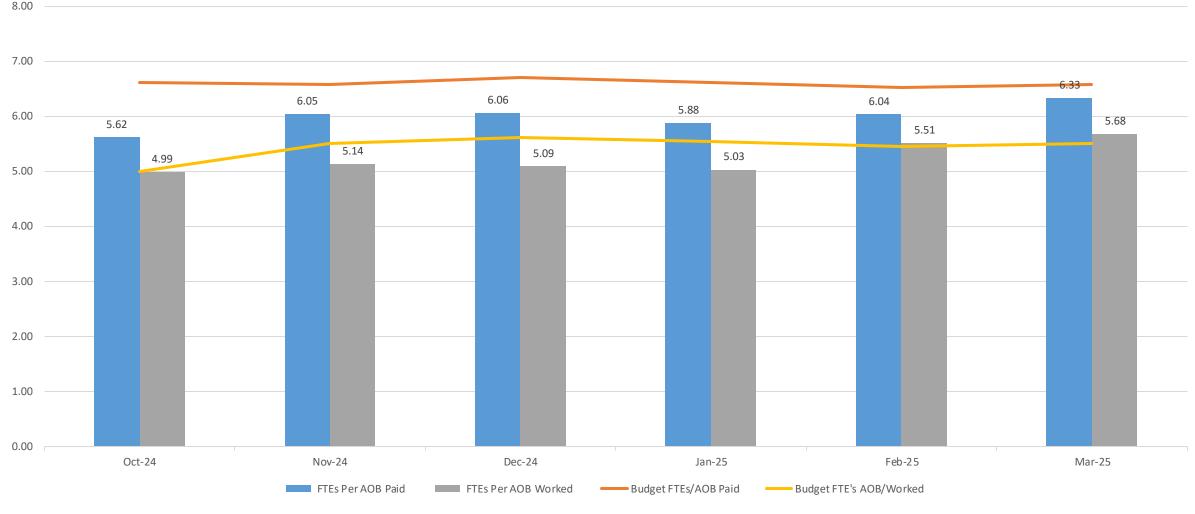


Clinic Visits

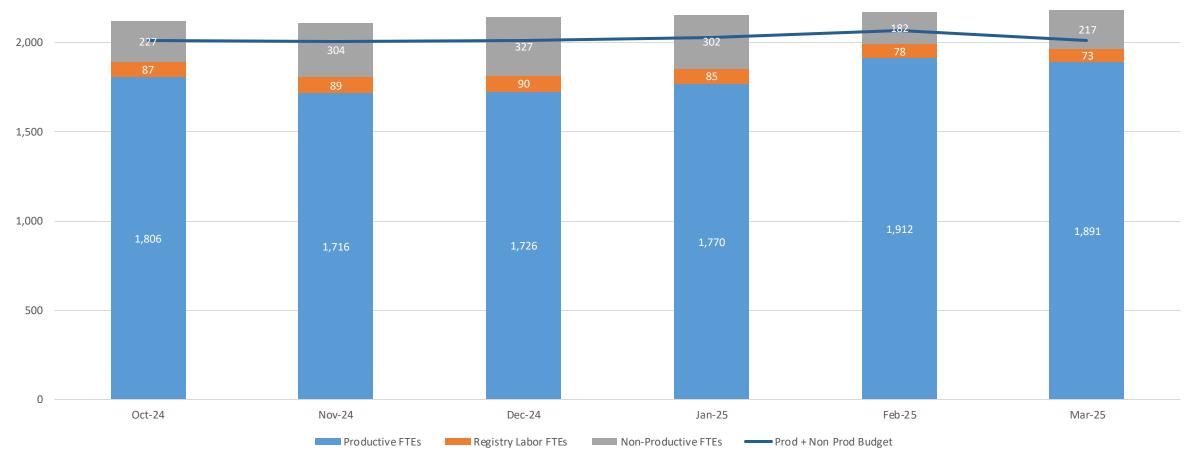




Labor Metrics

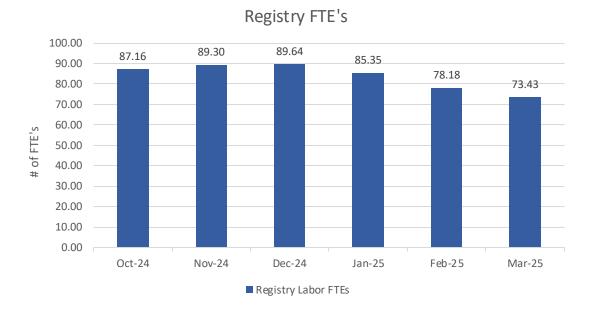








Slide 11

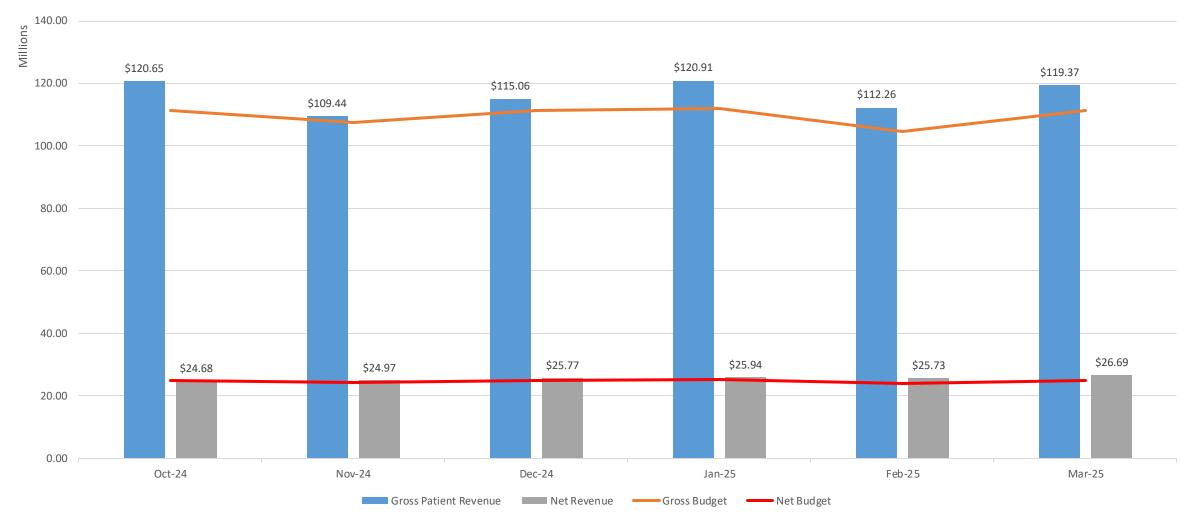


Registry Expense



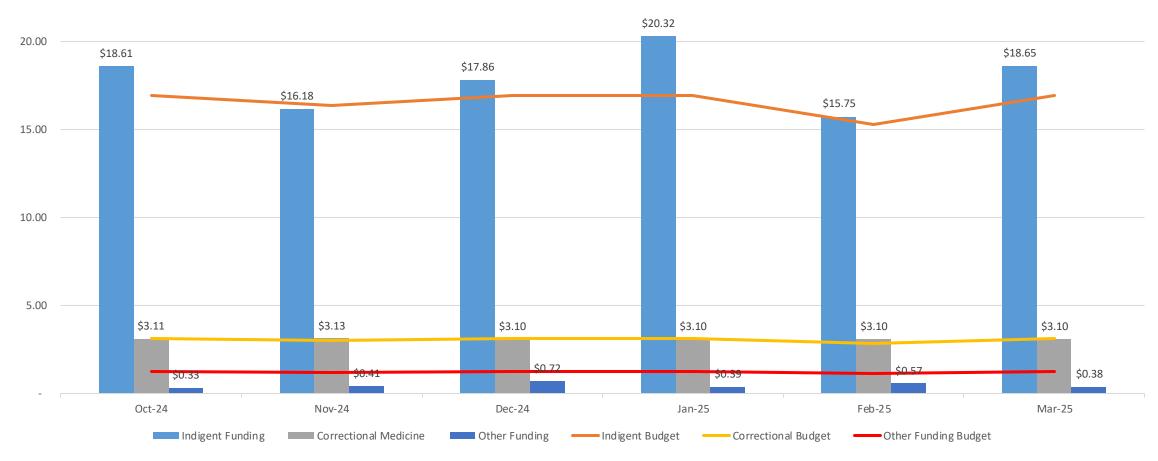


Patient Revenue



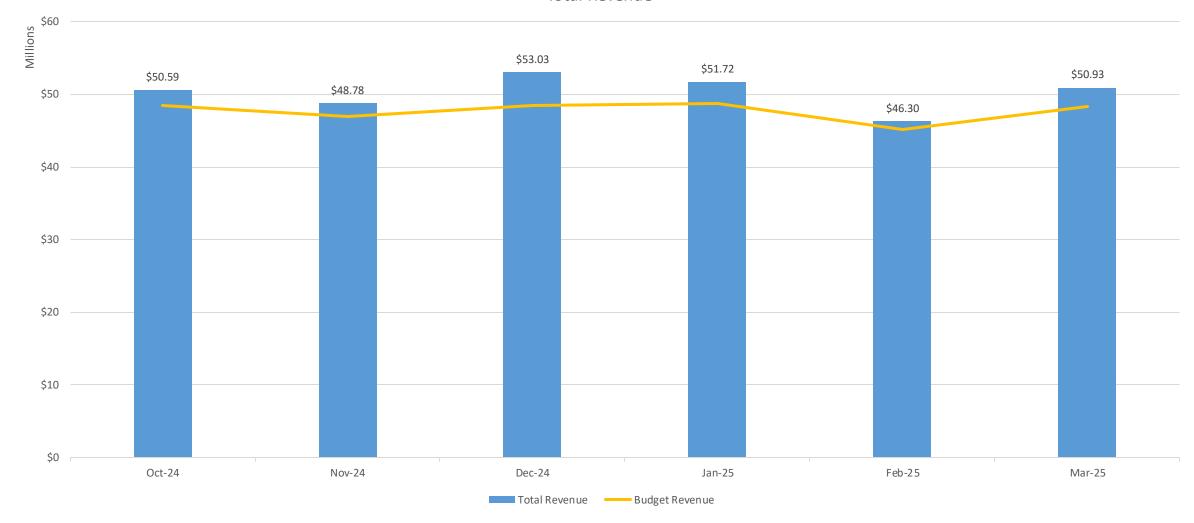








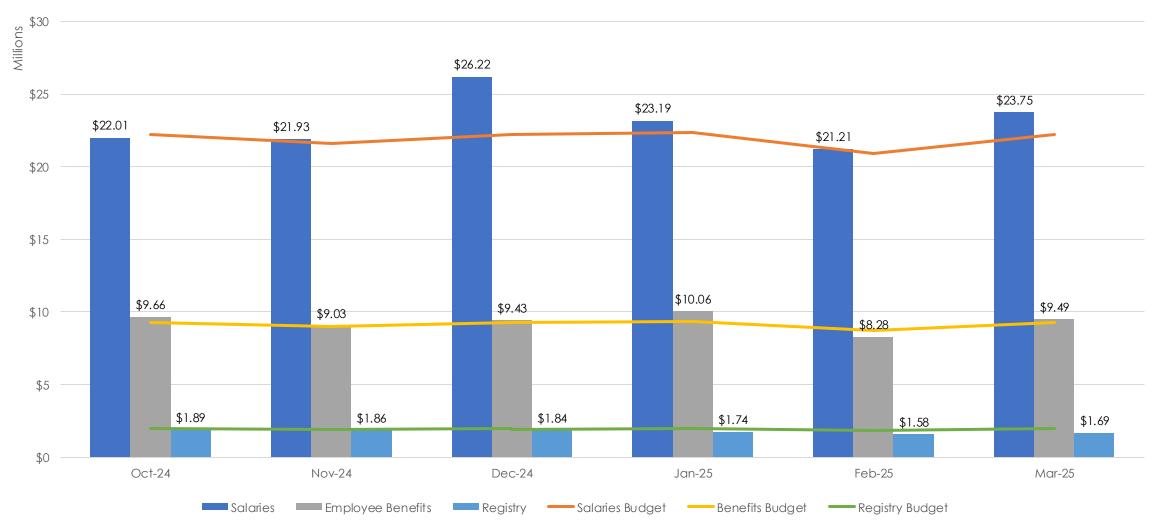
Total Revenue



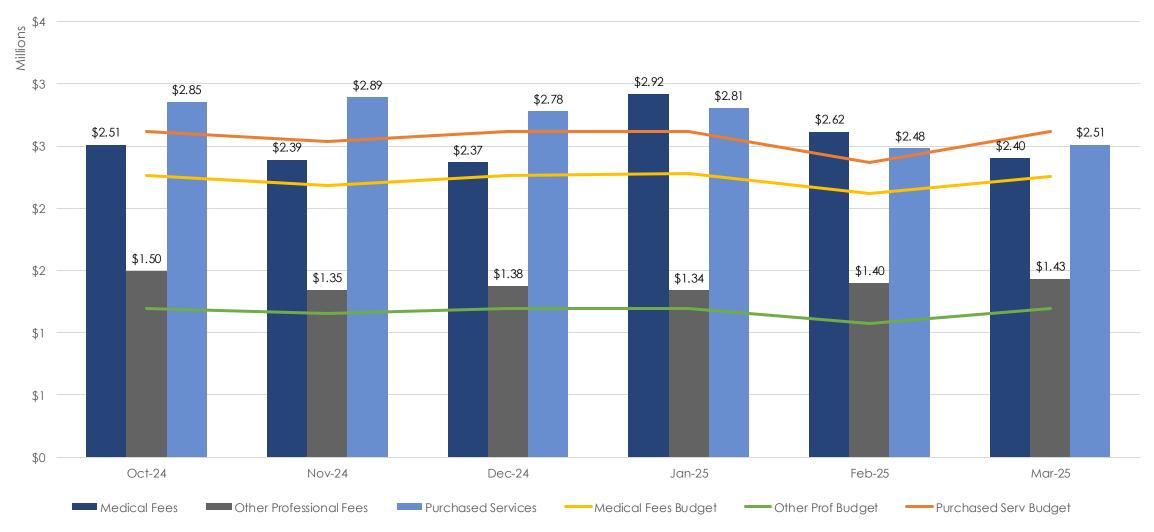


Slide 15

Expenses

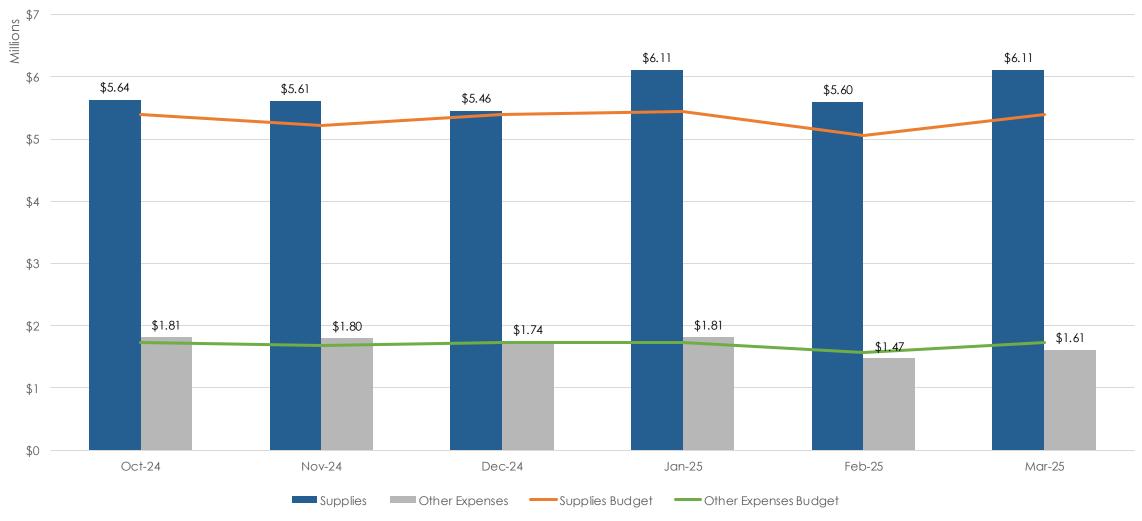








Expenses

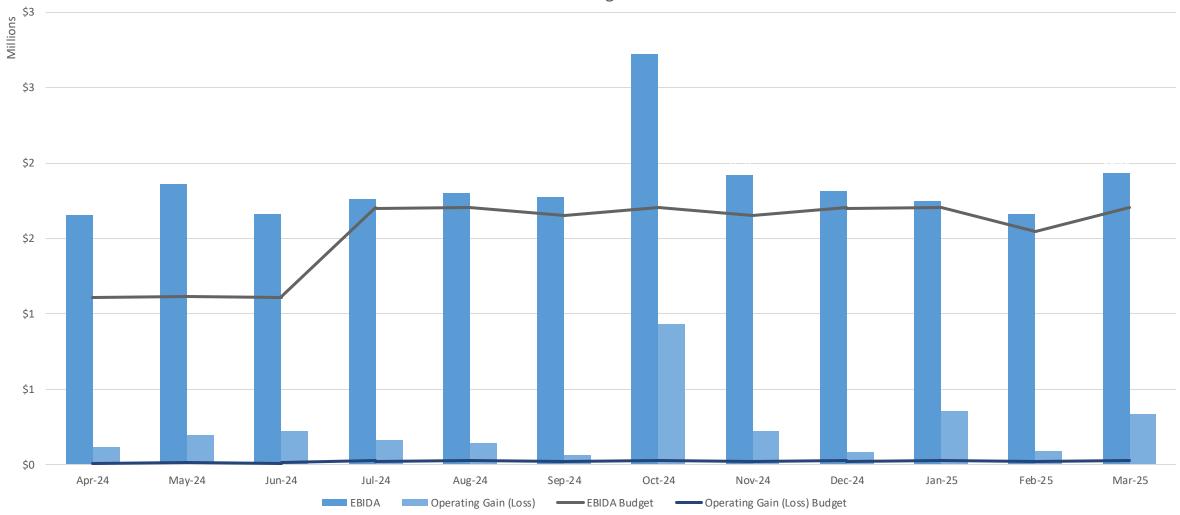




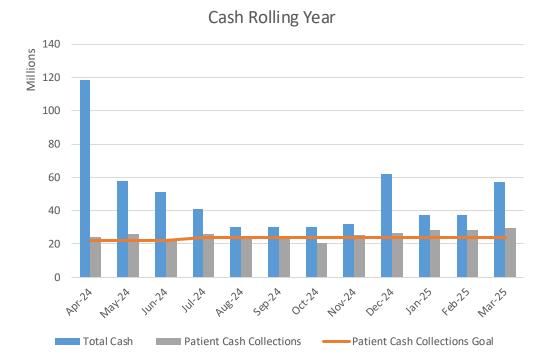
Operating Metrics

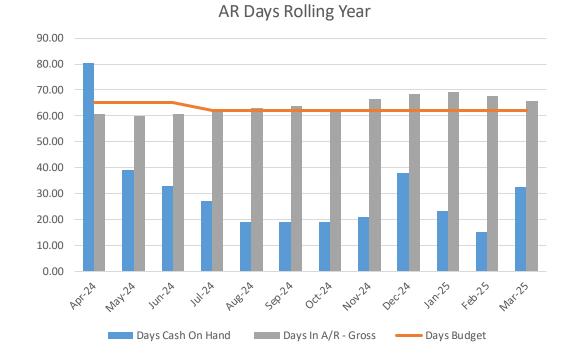














KERN MEDICAL

3-Month Trend Analysis: Revenues & Expenses March 31, 2025

		JANUARY	FEBRUARY	MARCH		BUDGET	VARIANCE POS (NEG)	PY FEBRUARY
Gross Patient Revenue	\$	120,905,961	\$ 112,256,882	\$ 119,368,535	\$:	111,194,249	7%	\$ 106,848,155
Contractual Deductions		(94,969,841)	(86,523,341)	(92,676,383)		(86,215,477)	7%	(83,479,840)
Net Revenue		25,936,120	25,733,541	26,692,152		24,978,771	7%	23,368,315
Indigent Funding		20,318,527	15,754,822	18,647,588		16,935,500	10%	13,331,016
Correctional Medicine		3,097,714	3,097,714	3,097,714		3,114,656	(1%)	2,847,714
County Contribution		285,210	469,110	285,211		290,681	(2%)	285,211
Incentive Funding		101,384	96,574	98,896		934,247	(89%)	0
Net Patient Revenue		49,738,954	45,151,760	48,821,561		46,253,855	6%	39,832,256
Other Operating Revenue		1,973,575	1,137,542	2,092,920		2,133,502	(2%)	2,294,237
Other Non-Operating Revenue		10,830	11,876	17,265		18,997	(9%)	9,568
Total Revenue		51,723,359	46,301,179	50,931,746		48,406,354	5%	42,136,060
Expenses								
Salaries		23,186,713	21,211,902	23,748,333		22,242,469	7%	20,153,289
Employee Benefits		10,060,738	8,282,548	9,490,262		9,292,318	2%	(1,626,996)
Registry		1,740,893	1,581,610	1,690,326		1,963,241	(14%)	2,897,840
Medical Fees		2,918,625	2,615,078	2,403,905		2,259,052	6%	2,415,587
Other Professional Fees		1,342,129	1,398,802	1,434,955		1,192,702	20%	963,743
Supplies		6,107,943	5,595,967	6,106,025		5,396,779	13%	5,700,661
Purchased Services		2,806,856	2,481,956	2,510,783		2,621,054	(4%)	2,723,344
Other Expenses		1,812,912	1,472,430	1,614,833		1,730,380	(7%)	2,262,959
Operating Expenses		49,976,809	44,640,293	48,999,423		46,697,995	5%	35,490,428
Earnings Before Interest, Depreciation,								
and Amortization (EBIDA)	\$	1,746,550	\$ 1,660,886	\$ 1,932,324	\$	1,708,359	13%	\$ 6,645,632
EBIDA Margin		3%	4%	4%		4%	8%	16%
Interest		348,169	313,612	339,993		259,646	31%	394,359
Depreciation		454,840	670,818	670,467		738,089	(9%)	738,996
Amortization		585,896	585,896	585,896		684,113	(14%)	689,474
Total Expenses	<u></u>	51,365,715	46,210,619	50,595,778		48,379,843	5%	 37,313,257
Operating Gain (Loss)	\$	357,644	\$ 90,559	\$ 335,968	\$	26,511	1,167%	\$ 4,822,804
Operating Margin		0.69%	0.20%	0.66%		0.05%	1,104.5%	11.4%



KERN MEDICAL Year to Date Analysis: Revenues & Expenses

March 31, 2025

	ACTUAL	BUDGET	VARIANCE	PY	PY VARIANCE	
	FYTD	FYTD	POS (NEG)	FYTD	POS (NEG)	
Gross Patient Revenue	\$ 1,046,140,155	\$ 987,432,566	6%	\$ 948,884,987	10%	
Contractual Deductions	(818,385,471)	(764,792,466) 7%	(731,424,568)	12%	
Net Revenue	227,754,684	222,640,101	•	217,460,420		
Indigent Funding	164,475,923	149,687,968	10%	141,567,331	16%	
Correctional Medicine	27,879,423	27,529,541	1%	25,629,423	9%	
County Contribution	3,040,135	2,569,242	18%	2,566,898	18.44%	
Incentive Funding	764,678	8,257,534	(91%)	0	0.0%	
Net Patient Revenue	423,914,843	410,684,387	3%	387,224,072	9%	
Other Operating Revenue	24,490,863	18,857,407	30%	16,520,232	48%	
Other Non-Operating Revenue	115,923	167,909	(31%)	166,992	(31%)	
Total Revenue	448,521,629	429,709,703	4%	403,911,295	11%	
Expenses						
Salaries	203,223,280	197,616,145	2.8%	179,366,627	13%	
Employee Benefits	83,560,940	82,609,363	1.2%	64,930,812	29%	
Registry	16,948,527	17,423,157	(3%)	23,092,102	(27%)	
Medical Fees	21,948,040	20,055,166	9%	19,986,681	10%	
Other Professional Fees	12,710,960	10,541,945	21%	13,010,138	(2%)	
Supplies	51,075,487	47,901,355	7%	45,160,368	13%	
Purchased Services	25,481,271	23,166,735	10%	23,387,394	9%	
Other Expenses	16,162,644	15,294,323	6%	15,893,043	2%	
Operating Expenses	431,111,149	414,608,189	4%	384,827,166	12%	
Earnings Before Interest, Depreciation,						
and Amortization (EBIDA)	\$ 17,410,480	\$ 15,101,514	15%	\$ 19,084,129	(9%)	
EBIDA Margin	4%	4%	10%	5%	(18%)	
Interest	3,181,123	2,294,937	39%	2,327,013	37%	
Depreciation	6,079,867	6,523,757	(7%)	6,386,552	(5%)	
Amortization	5,481,856	6,046,678	(9%)	5,019,801	9%	
Total Expenses	445,853,994	429,473,562	4%	 398,560,531	12%	
Operating Gain (Loss)	\$ 2,667,635	\$ 236,141	1,030%	\$ 5,350,764	(50%)	
Operating Margin	0.6%	0.1%	982.3%	1.3%	(55%)	



KERN MEDICAL BALANCE SHEET

	MARCH 2025	MARCH 2024
ASSETS: Total Cash	\$ 56,916,382	\$ 44,974,905
Patient Receivables Subtotal	274,289,683	227,484,205
Contractual Subtotal	(237,930,515)	(174,922,709)
Net Patient Receivable	36,359,168	52,561,497
Total Indigent Receivable	244,864,321	249,764,000
Total Other Receivable	8,347,626	9,585,531
Total Prepaid Expenses	8,028,044	7,335,876
Total Inventory	4,833,105	5,624,123
Total Current Assets	359,348,646	369,845,931
Deferred Outflows of Resources	124,532,718	112,536,013
Total Land, Equipment, Buildings and Intangibles	271,687,978	267,649,172
Total Construction in Progress	14,445,916	7,863,162
Total Property, Plant & Equipment	286,133,894	275,512,334
Total Accumulated Depr & Amortization	(179,550,085)	(165,864,825)
Net Property, Plant, and Equipment	106,583,809	109,647,509
Total Long Term Assets	124,532,718	112,536,013
Total Assets	\$ 590,465,172	\$ 592,029,453



KERN MEDICAL BALANCE SHEET

	MARCH 2025		MARCH 2024		
LIABILITIES & EQUITY:					
Total Accounts Payable	\$	8,425,627	\$	5,815,721	
Total Accrued Compensation		33,956,750		33,644,065	
Total Due Government Agencies		4,021,207		3,555,523	
Total Other Accrued Liabilities		43,667,863		54,734,912	
Total Current Liabilities		90,071,447		97,750,220	
Unfunded Pension Liability		344,447,058		345,399,109	
Other Long-Term Liabilities		80,733,074		81,461,157	
Total Long-Term Liabilities		425,180,132		426,860,266	
Total Liabilities		515,251,580		524,610,487	
Total Net Position		75,213,593		67,418,966	
Total Liabilities and Net Position	\$	590,465,172	\$	592,029,453	



KERN MEDICAL STATEMENT OF CASH FLOWS

	Fiscal Year-to-Date March 2025	Fiscal Year-End June 2024	Fiscal Year-to-Date March 2024	Fiscal Year-End June 2023
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash received for patient/current services	\$ 240,271,546	\$ 292,533,084	\$ 218,811,968	\$ 264,388,064
Cash received for other operations	194,018,115	233,602,712	133,285,330	236,708,950
Cash paid for salaries and benefits	(278,810,782)	(339,411,493)	(241,902,141)	(202,912,375)
Cash paid for services and supplies	(147,791,165)	(186,981,598)	(139,885,267)	(292,069,170)
Net cash (used in) provided by operating activities	7,687,713	(257,296)	(29,690,109)	6,115,469
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES				
Cash (provided to) received from various County funds	-	-	-	2,070,094
Interest paid - pension obligation bond	-	420,331	-	(365,334)
Principal paid - pension obligation bond	-	(1,062,281)	-	(2,938,587)
Interest paid - line of credit	-	-	-	(262,368)
Line of credit payment	10,000,000		20,000,000	
Net cash provided by (used in) noncapital financing activities	10,000,000	(641,950)	20,000,000	(1,496,195)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITI	ES			
Acquisition or construction of capital assets	(8,300,517)	(18,896,864)	(16,550,333)	(12,141,601)
Payments on right-of-usage lease liability	(2,196,872)	3,896,089	4,634,371	(3,034,901)
Interest paid - right-of-usage lease liability	(6,336)	31,211	33,428	
Payments on SBITA liability	(569,521)	(752,150)	(376,075)	(782,410)
Interest paid - SBITA	(443)	2,013	2,320	
Net cash used by capital and related financing activities	(11,073,688)	(15,719,700)	(12,256,289)	(15,958,912)
CASH FLOWS FROM INVESTING ACTIVITIES				
Interest on bank deposits and investments				181,109
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	6,614,025	(16,618,946)	(21,946,398)	(11,158,529)
CASH AND CASH EQUIVALENTS, beginning of year	50,302,358	66,921,303	66,921,303	78,079,832
CASH AND CASH EQUIVALENTS, year-to-date	\$ 56,916,382	\$ 50,302,358	\$ 44,974,905	\$ 66,921,303

