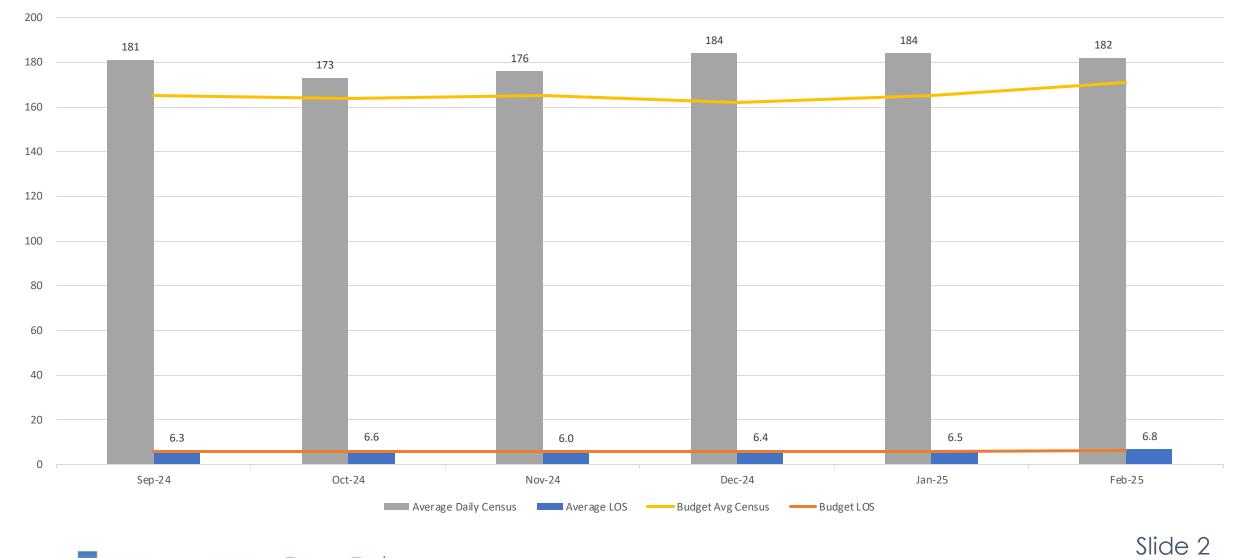


# Board of Governors' Report

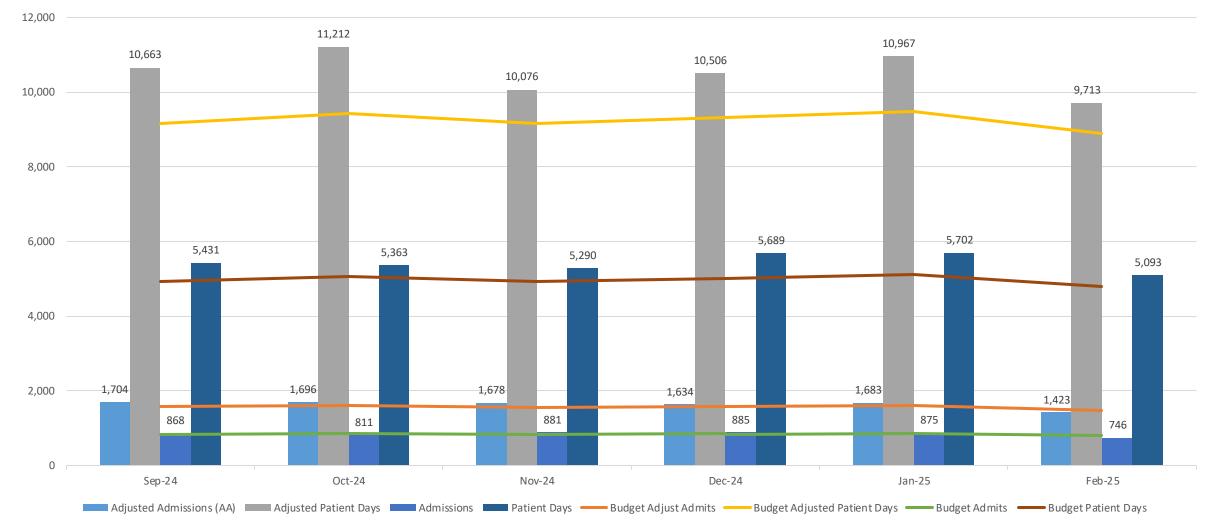
# Kern Medical – February 2025

Census & ALOS



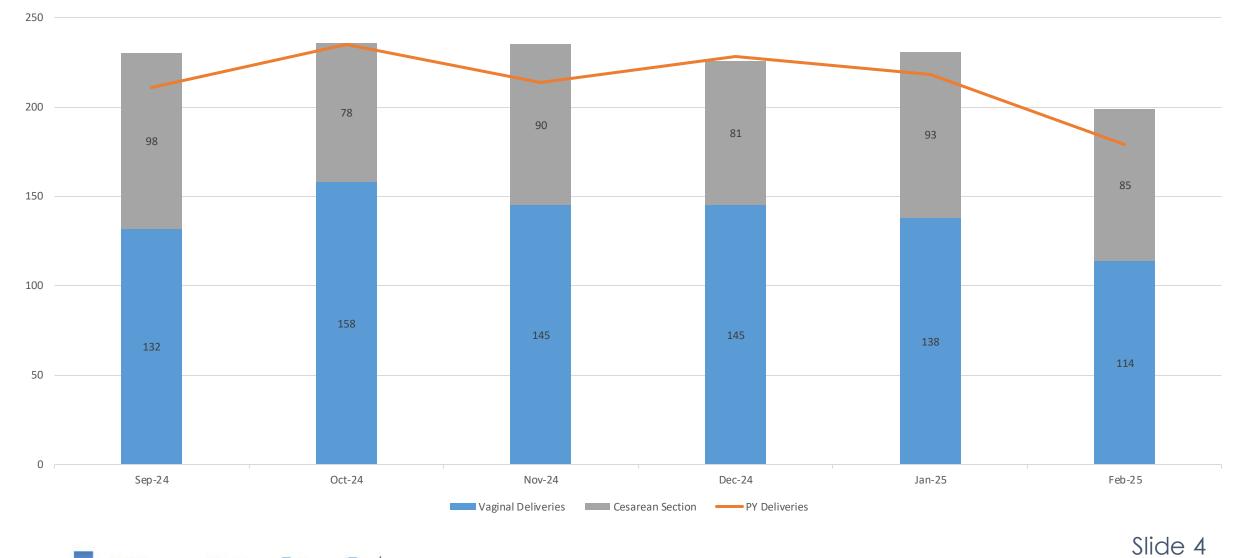


#### Hospital Volumes

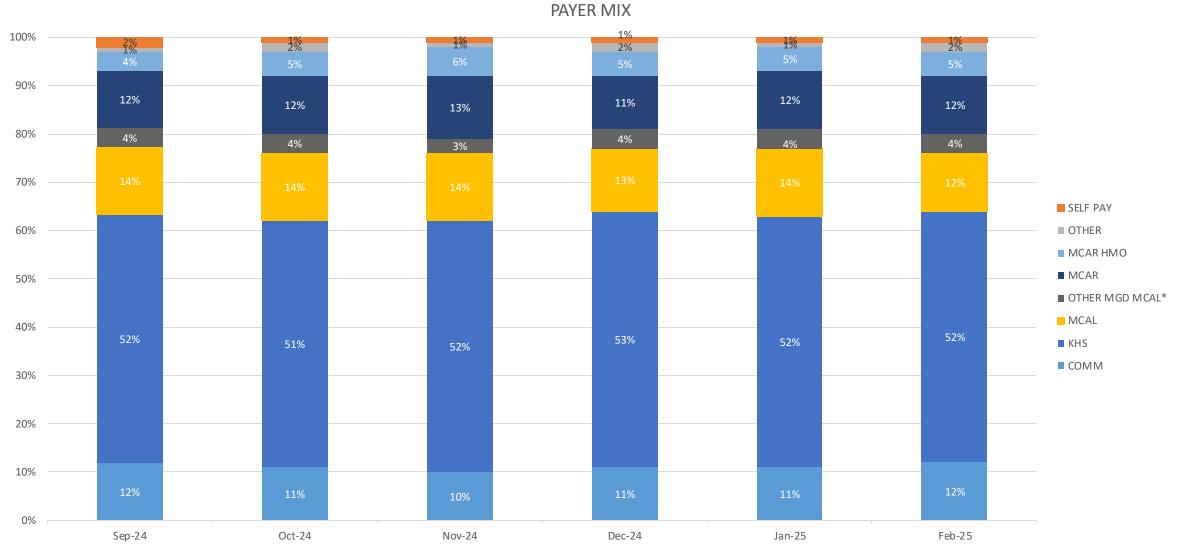


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Deliveries

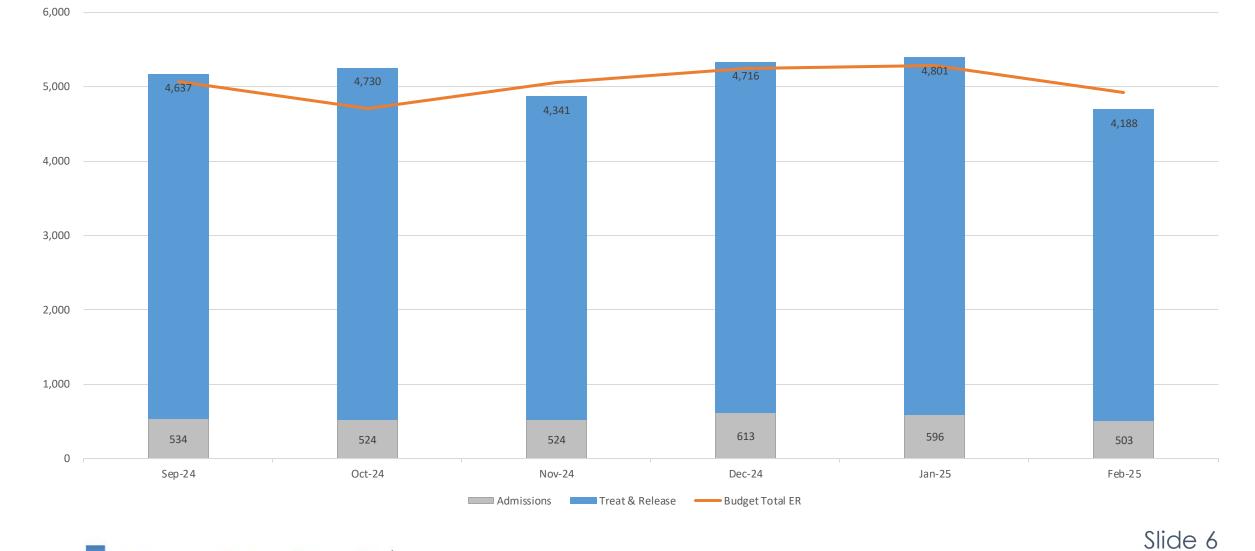






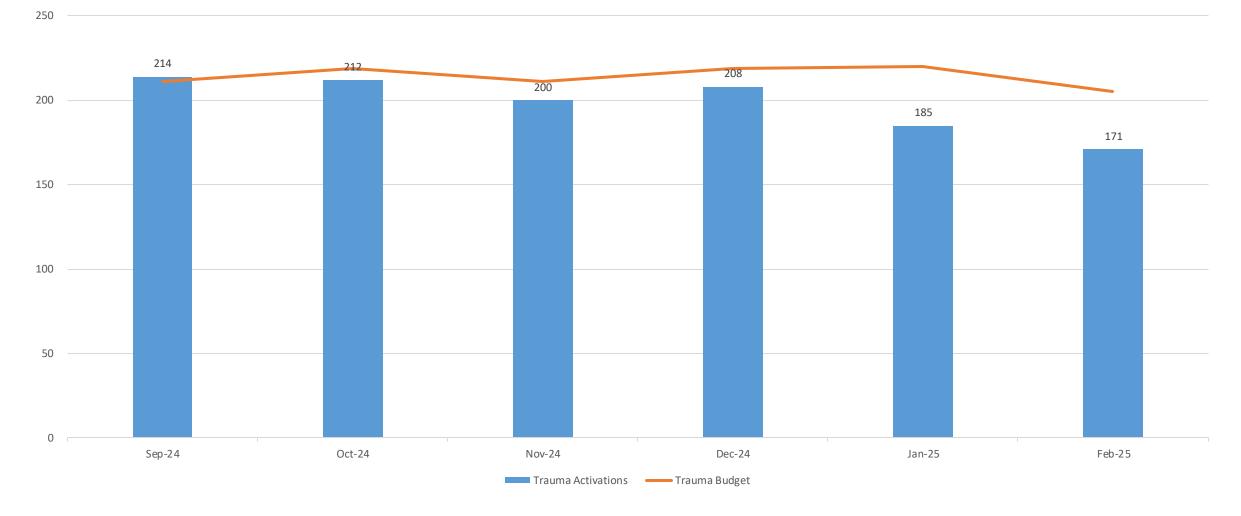
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Emergency Room Volume



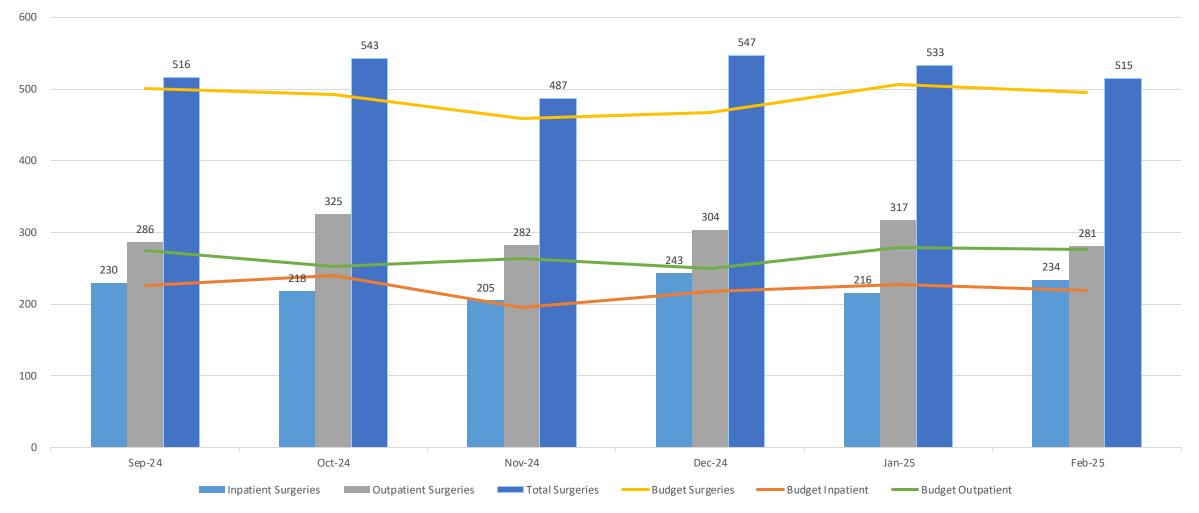






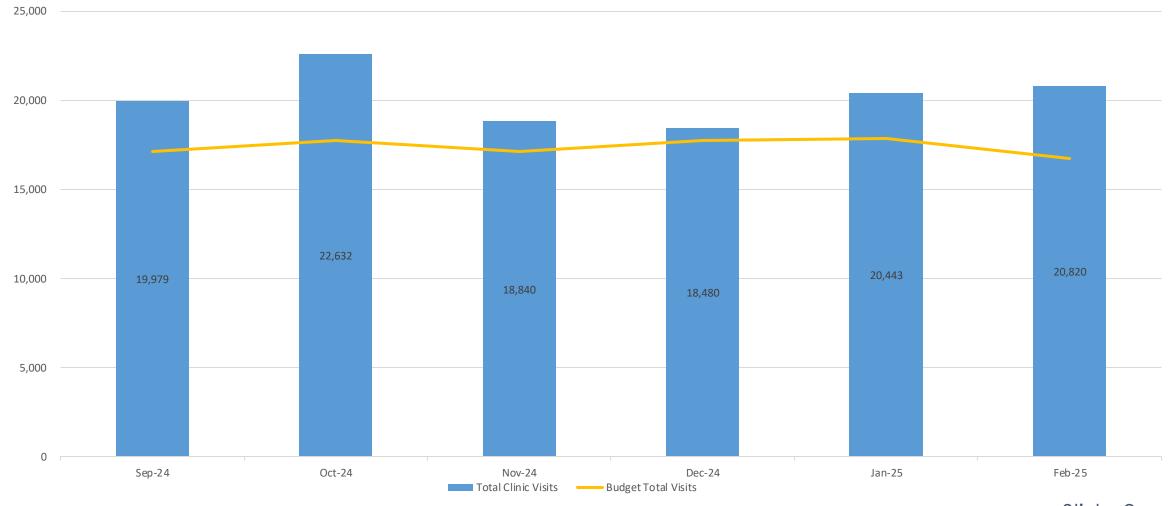
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#### Surgical Volume



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### Clinic Visits



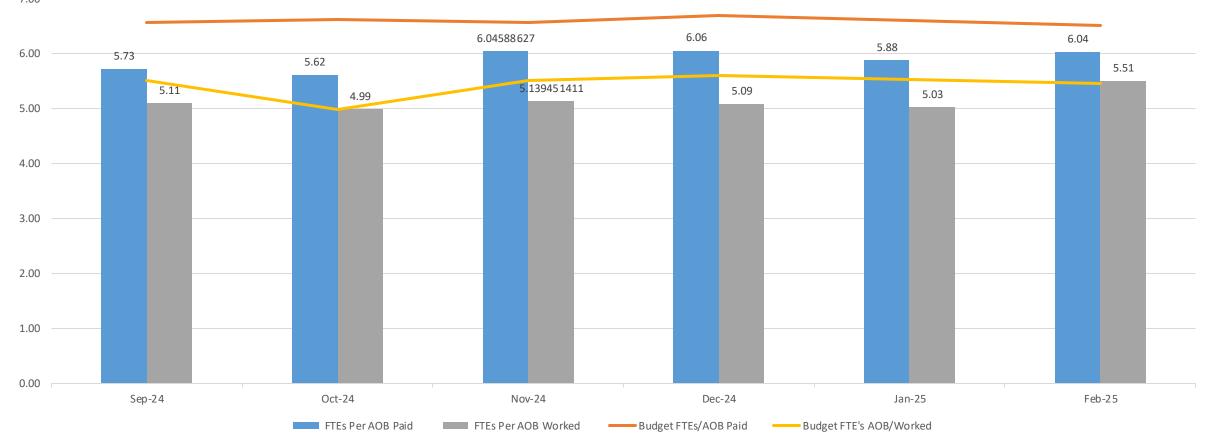
Slide 9

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#### Labor Metrics

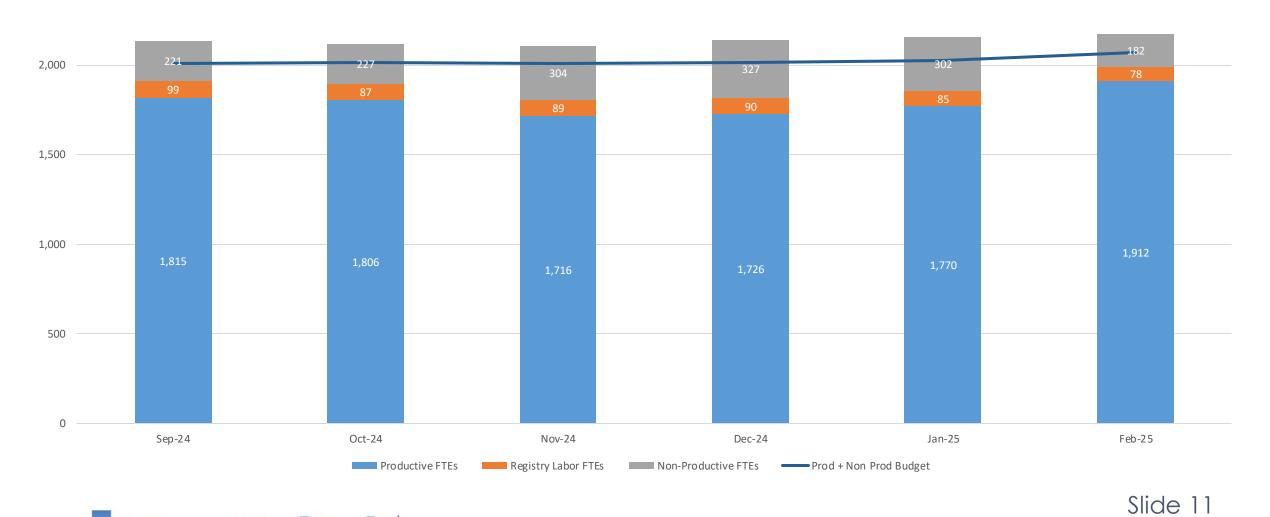


8.00



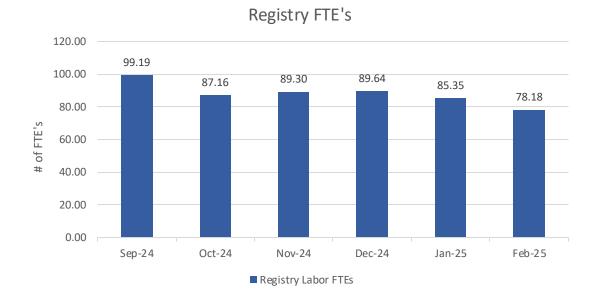


Productivity



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2,500

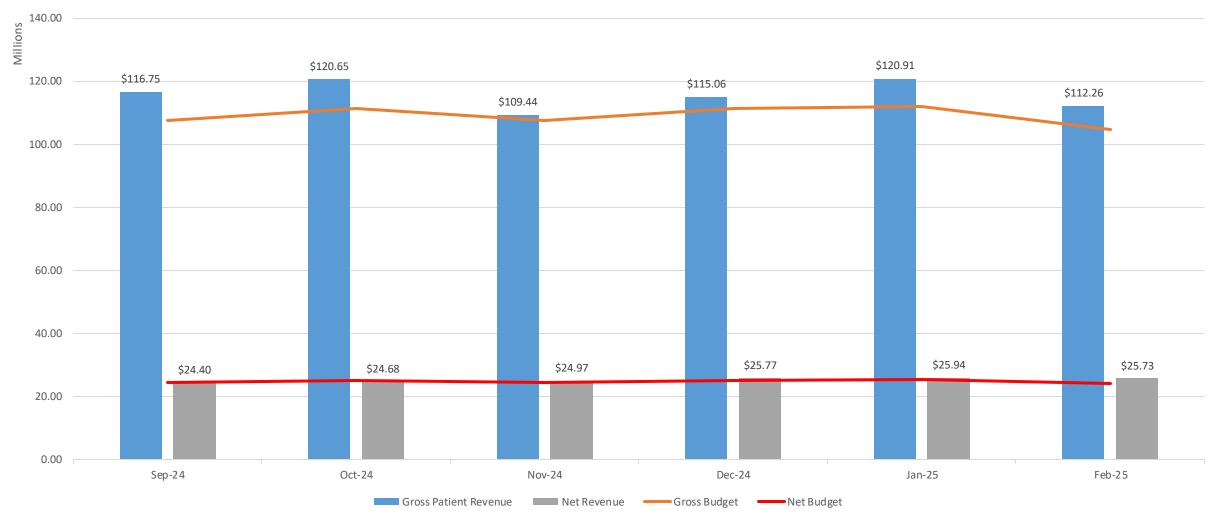




Registry Expense

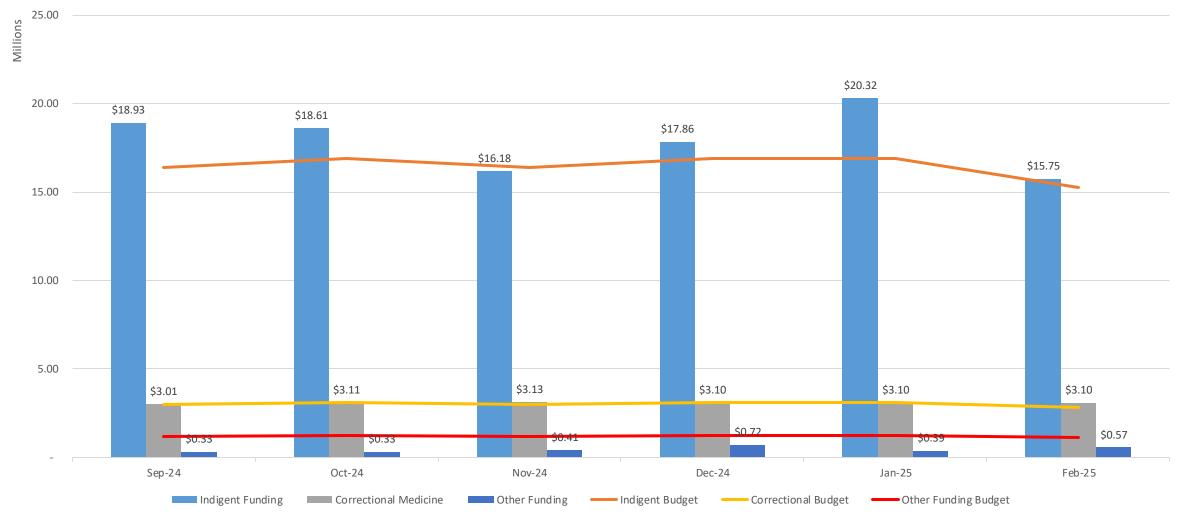


#### Patient Revenue



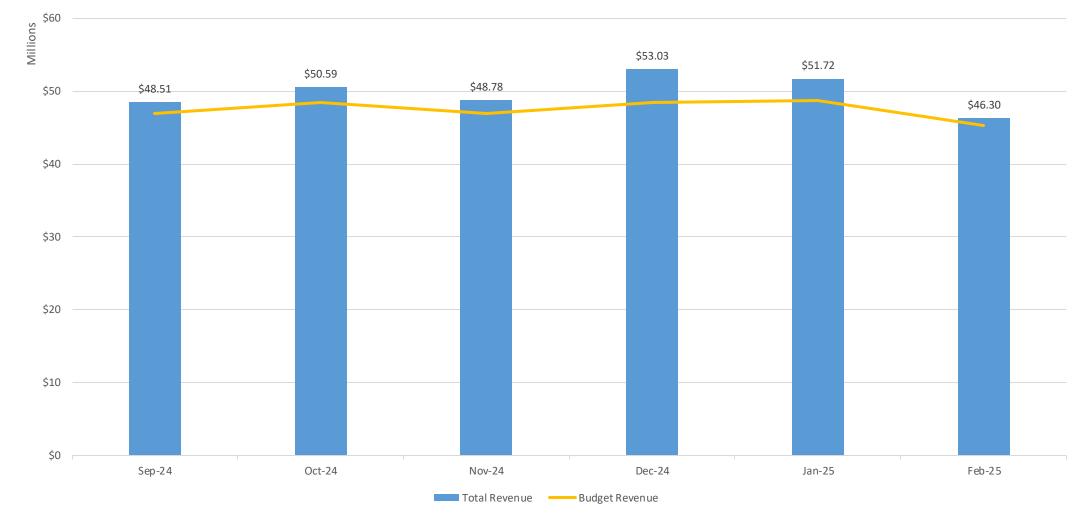


## Indigent & Correctional Revenue



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Total Revenue

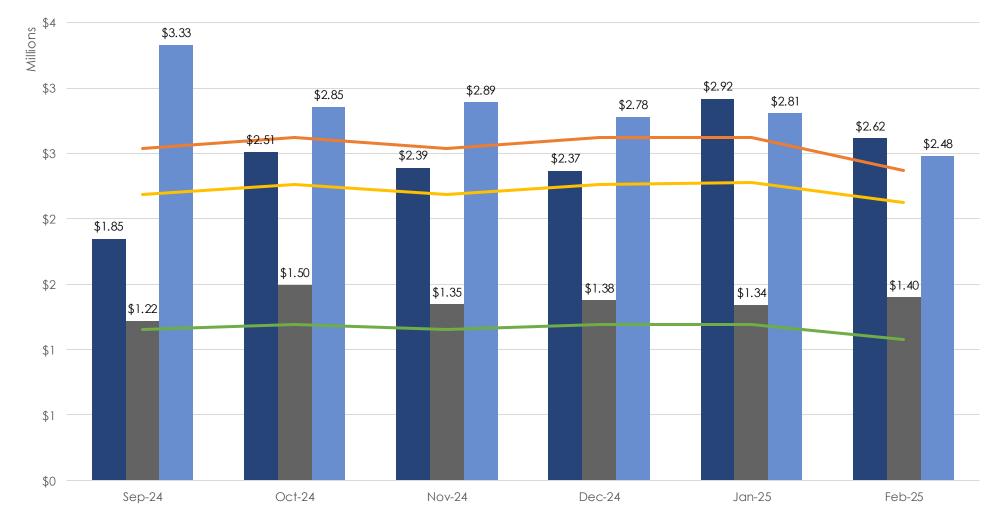




Expenses



Expenses

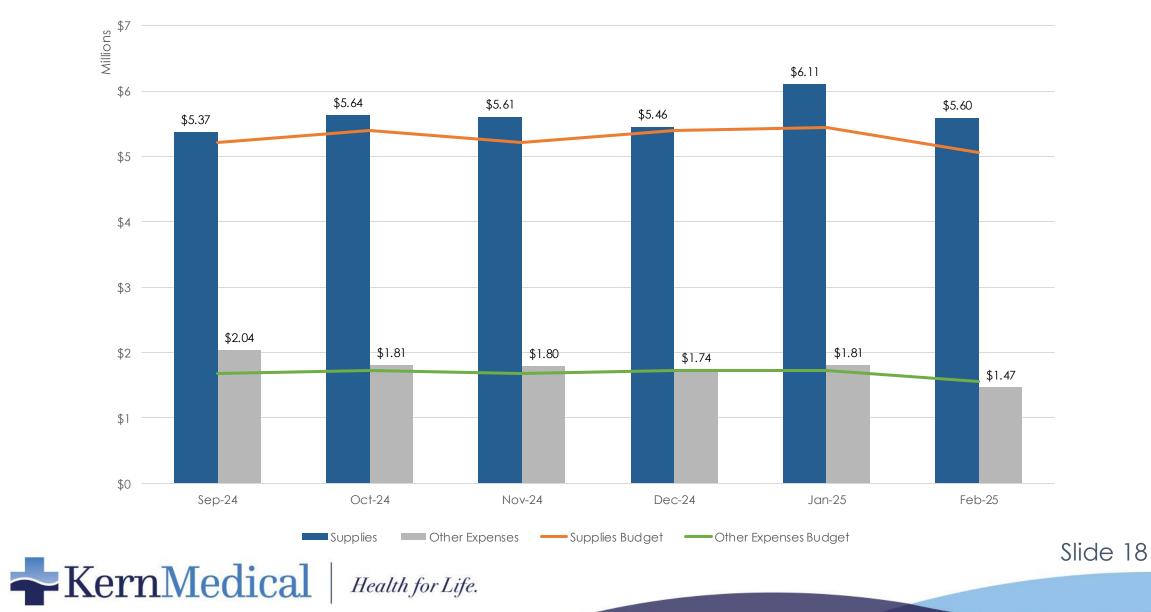


Medical Fees Cher Professional Fees Purchased Services — Medical Fees Budget — Other Prof Budget — Purchased Serv Budget

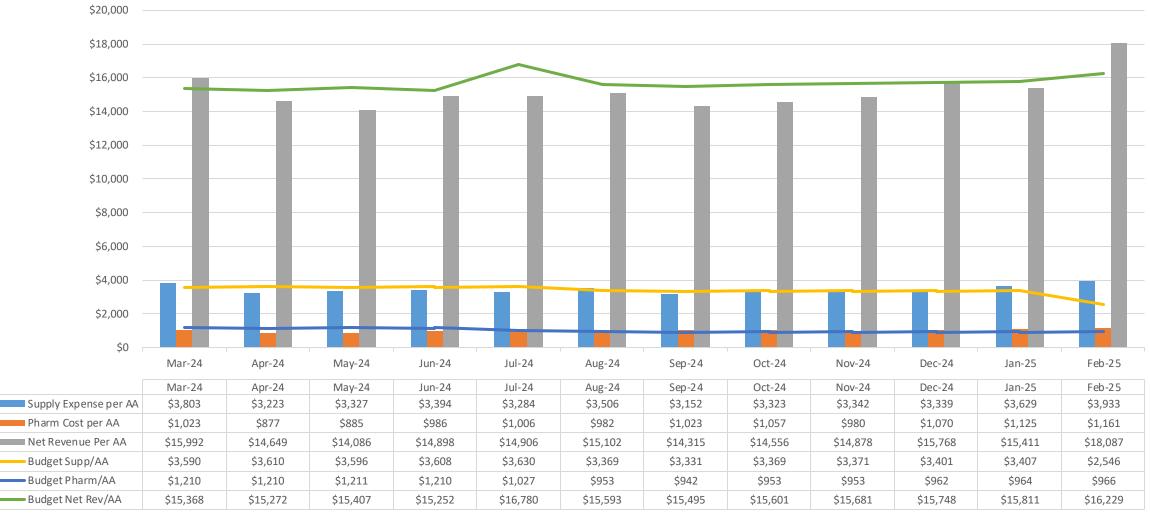
Slide 17

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Expenses

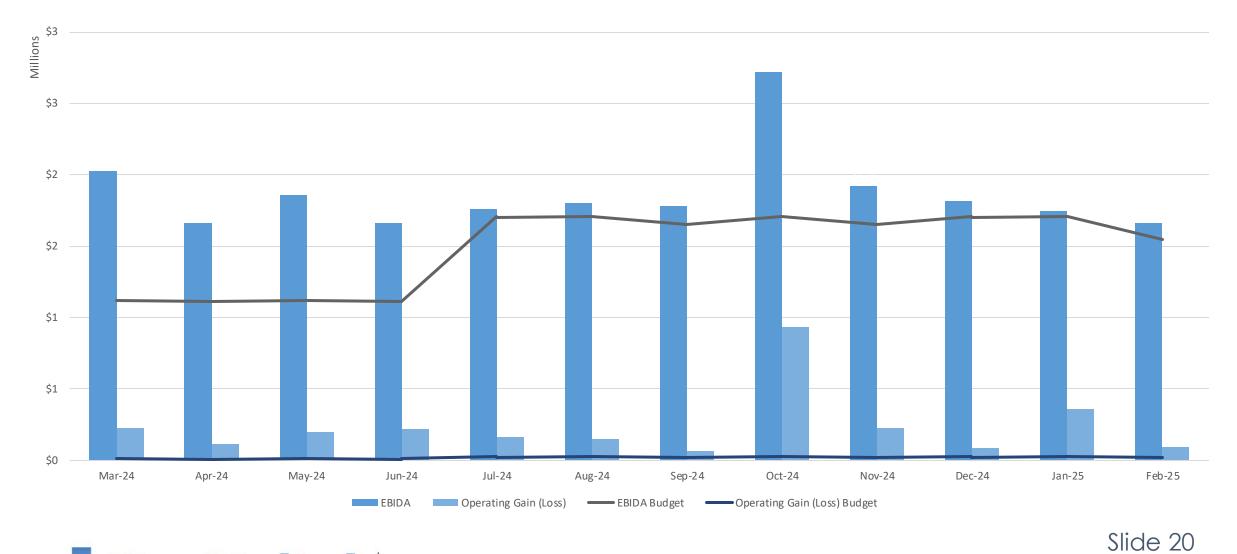


#### **Operating Metrics**

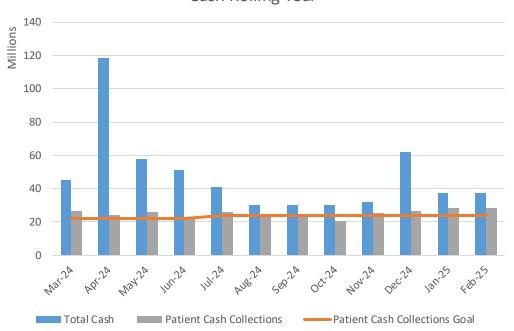


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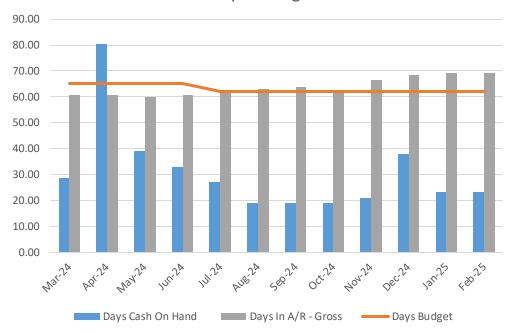
EBIDA Rolling Year











AR Days Rolling Year



#### **KERN MEDICAL** 3-Month Trend Analysis: Revenues & Expenses February 28, 2025

Gross Patient Revenue\$115,064,77Contractual Deductions(89,294,42)Net Revenue25,770,30Indigent Funding17,855,22Correctional Medicine3,097,72County Contribution574,52Incentive Funding142,62Net Patient Revenue47,440,32Other Operating Revenue5,574,66Other Operating Revenue5,574,66Other Non-Operating Revenue5,3028,66Expenses2Salaries26,217,85Employee Benefits9,434,03Registry1,842,77Medical Fees2,368,92Other Professional Fees1,376,56Supplies5,457,77Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$Interest389,44Depreciation753,00	75) 00 10 14 50 25 58 53 53 08 59	JANUARY \$ 120,905,96 (94,969,84 25,936,12 20,318,52 3,097,71 285,21 101,38 49,738,95 1,973,57 10,83 51,723,35 23,186,71 10,060,73	1) ) 7 4 5 5 5 ) 9	FEBRUARY 112,256,882 (86,523,341) 25,733,541 15,754,822 3,097,714 469,110 96,574 45,151,760 1,137,542 11,876 46,301,179 21,211,902	\$ 104, (80, 24, 15, 2, 43, 1, 43,	RUARY ,604,498 ,533,285) ,071,213 ,296,581 ,813,238 262,550 843,836 ,287,417 ,927,034 17,159 ,231,610	POS (NEG) 7% 7% 3% 10% 79% (89%) 4% (41%) (31%) 2%	\$	FEBRUARY 106,581,614 (84,027,339) 22,554,275 12,881,016 2,847,714 285,211 0 38,568,216 1,132,927 11,379
Contractual Deductions(89,294,4)Net Revenue25,770,30Indigent Funding17,855,22Correctional Medicine3,097,72County Contribution574,52Incentive Funding142,62Net Patient Revenue47,440,33Other Operating Revenue5,574,66Other Non-Operating Revenue53,028,66Expenses26,217,85Employee Benefits9,434,03Registry1,842,77Medical Fees2,368,99Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses1,738,13Operating Expenses1,738,13Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$ 1,813,93EBIDA Margin3%Interest389,44	75) 00 10 14 50 25 58 53 53 08 59	(94,969,84 25,936,12 20,318,52 3,097,71 285,21 101,38 49,738,95 1,973,57 10,83 51,723,35 23,186,71	1) ) 7 4 5 5 5 ) 9	(86,523,341) 25,733,541 15,754,822 3,097,714 469,110 96,574 45,151,760 1,137,542 11,876 46,301,179	(80, 24, 15, 2, 43, 1, 45,	533,285) ,071,213 ,296,581 ,813,238 262,550 843,836 ,287,417 ,927,034 17,159	7% 7% 3% 10% 79% (89%) 4% (41%) (31%)	Ş	(84,027,339) 22,554,275 12,881,016 2,847,714 285,211 0 38,568,216 1,132,927 11,379
Net Revenue25,770,30Indigent Funding17,855,22Correctional Medicine3,097,72County Contribution574,55Incentive Funding142,62Net Patient Revenue47,440,33Other Operating Revenue5,574,66Other Non-Operating Revenue13,60Total Revenue53,028,66Expenses26,217,85Employee Benefits9,434,03Registry1,842,77Medical Fees2,368,93Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$ 1,813,93EBIDA Margin3%Interest389,44	00 10 14 55 98 53 58 59 96	25,936,12 20,318,52 3,097,71 285,21 101,38 49,738,95 1,973,57 10,83 51,723,35 23,186,71	5 7 4 5 5 9	25,733,541 15,754,822 3,097,714 469,110 96,574 45,151,760 1,137,542 11,876 46,301,179	24, 15, 2, 43, 1, 45,	,071,213 ,296,581 ,813,238 262,550 843,836 ,287,417 ,927,034 17,159	7% 3% 10% 79% (89%) 4% (41%) (31%)		22,554,275 12,881,016 2,847,714 285,211 0 38,568,216 1,132,927 11,379
Indigent Funding17,855,22Correctional Medicine3,097,72County Contribution574,55Incentive Funding142,62Net Patient Revenue47,440,33Other Operating Revenue5,574,66Other Non-Operating Revenue13,66Expenses26,217,86Employee Benefits9,434,03Registry1,842,77Medical Fees2,368,93Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$Interest389,44	10 14 50 25 98 53 53 59	20,318,52 3,097,71 285,21 101,38 49,738,95 1,973,57 10,83 51,723,35 23,186,71	7 4 5 5 9	15,754,822 3,097,714 469,110 96,574 45,151,760 1,137,542 11,876 46,301,179	15, 2, 43, 1, 45,	,296,581 ,813,238 262,550 843,836 ,287,417 ,927,034 17,159	3% 10% 79% (89%) 4% (41%) (31%)		12,881,016 2,847,714 285,211 0 38,568,216 1,132,927 11,379
Correctional Medicine3,097,73County Contribution574,53Incentive Funding142,63Net Patient Revenue47,440,33Other Operating Revenue5,574,66Other Non-Operating Revenue13,66Total Revenue53,028,66Expenses26,217,85Salaries26,217,85Employee Benefits9,434,03Registry1,842,77Medical Fees2,368,95Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$Interest389,44	14 50 25 98 53 98 53 98 59	3,097,71 285,21 101,38 49,738,95 1,973,57 10,83 51,723,35 23,186,71	4 5 5 9	3,097,714 469,110 96,574 45,151,760 1,137,542 11,876 46,301,179	2, 43, 1, 45,	,813,238 262,550 843,836 ,287,417 ,927,034 17,159	10% 79% (89%) 4% (41%) (31%)		2,847,714 285,211 0 38,568,216 1,132,927 11,379
County Contribution574,52Incentive Funding142,62Net Patient Revenue47,440,33Other Operating Revenue5,574,66Other Non-Operating Revenue13,60Total Revenue53,028,66Expenses26,217,86Employee Benefits9,434,03Registry1,842,77Medical Fees2,368,99Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$Interest389,44	50 25 98 53 98 59 96	285,21 101,38 49,738,95 1,973,57 10,83 51,723,35 23,186,71	D 4 5 0 9	469,110 96,574 45,151,760 1,137,542 11,876 46,301,179	43, 1, 45,	262,550 843,836 ,287,417 ,927,034 17,159	79% (89%) 4% (41%) (31%)		285,211 0 38,568,216 1,132,927 11,379
Incentive Funding142,62Net Patient Revenue47,440,33Other Operating Revenue5,574,66Other Non-Operating Revenue13,66Total Revenue53,028,66Expenses26,217,85Salaries26,217,85Employee Benefits9,434,03Registry1,842,77Medical Fees2,368,95Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$Interest389,44	25 98 53 98 59 96	101,38 49,738,95 1,973,57 10,83 51,723,35 23,186,71	4 5 0 9	96,574 45,151,760 1,137,542 11,876 46,301,179	1, 45,	843,836 ,287,417 ,927,034 17,159	(89%) 4% (41%) (31%)		0 38,568,216 1,132,927 11,379
Net Patient Revenue47,440,33Other Operating Revenue5,574,66Other Non-Operating Revenue13,66Total Revenue53,028,66Expenses26,217,85Salaries26,217,85Employee Benefits9,434,00Registry1,842,77Medical Fees2,368,95Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$Interest389,44	98 53 08 59 96	49,738,95 1,973,57 10,83 51,723,35 23,186,71	4 5 0 9	45,151,760 1,137,542 11,876 46,301,179	1, 45,	,287,417 ,927,034 17,159	4% (41%) (31%)		38,568,216 1,132,927 11,379
Other Operating Revenue5,574,66Other Non-Operating Revenue13,66Total Revenue53,028,66Expenses26,217,85Employee Benefits9,434,03Registry1,842,77Medical Fees2,368,95Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$Interest389,44	53 08 59 96	1,973,57 10,83 51,723,35 23,186,71	5 0 9	1,137,542 11,876 46,301,179	1, 45,	,927,034 17,159	(41%) (31%)		1,132,927 11,379
Other Non-Operating Revenue13,60Total Revenue53,028,60Expenses26,217,85Employee Benefits9,434,03Registry1,842,77Medical Fees2,368,95Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$Interest389,44	)8 59 96	10,83 51,723,35 23,186,71	) Ə	11,876 46,301,179	45,	17,159	(31%)		11,379
Total Revenue53,028,60Expenses26,217,85Salaries26,217,85Employee Benefits9,434,05Registry1,842,75Medical Fees2,368,95Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$Interest389,44	59 96	51,723,35	Э	46,301,179					
ExpensesSalaries26,217,85Employee Benefits9,434,00Registry1,842,77Medical Fees2,368,95Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$Interest389,44	96	23,186,71				,231,610	2%		
Salaries 26,217,83 Employee Benefits 9,434,03 Registry 1,842,77 Medical Fees 2,368,93 Other Professional Fees 1,376,56 Supplies 5,457,74 Purchased Services 2,778,58 Other Expenses 2,778,58 Other Expenses 51,214,73 Earnings Before Interest, Depreciation, and Amortization (EBIDA) \$ 1,813,93 EBIDA Margin 3%			3	21,211,902	20				39,712,521
Employee Benefits9,434,03Registry1,842,77Medical Fees2,368,93Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$EBIDA Margin3%Interest389,44			3	21,211,902	20				
Registry1,842,73Medical Fees2,368,99Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$Interest389,44	1	10,060,73		1	20,	,907,384	1%		19,206,271
Medical Fees2,368,99Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$ 1,813,93EBIDA Margin3%Interest389,44			3	8,282,548	8,	,743,126	(5%)		(1,686,719)
Other Professional Fees1,376,56Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$ 1,813,93EBIDA Margin3%Interest389,44	1′1	1,740,89	3	1,581,610	1,	,841,765	(5%)		2,701,171
Supplies5,457,74Purchased Services2,778,58Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$ 1,813,93EBIDA Margin3%Interest389,44	0	2,918,62	5	2,615,078	2,	,122,312	23%		2,333,226
Purchased Services 2,778,58 Other Expenses 2,778,58 Other Expenses 51,214,73 Earnings Before Interest, Depreciation, and Amortization (EBIDA) \$ 1,813,93 EBIDA Margin 3% Interest 389,44	60	1,342,12	Э	1,398,802	1,	,077,279	30%		1,206,164
Other Expenses1,738,13Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$ 1,813,93EBIDA Margin3%Interest389,44	19	6,107,94	3	5,595,967	5,	,065,376	10%		4,877,035
Operating Expenses51,214,73Earnings Before Interest, Depreciation, and Amortization (EBIDA)\$ 1,813,93EBIDA Margin3%Interest389,44	37	2,806,85	5	2,481,956	2,	,367,404	5%		2,427,324
Earnings Before Interest, Depreciation, and Amortization (EBIDA) \$ 1,813,93 EBIDA Margin 3% Interest 389,44	\$1	1,812,91	2	1,472,430	1,	,562,924	(6%)		2,113,326
and Amortization (EBIDA)\$ 1,813,93EBIDA Margin3%Interest389,44	\$5	49,976,80	Э	44,640,293	43,	,687,571	2%		33,177,798
EBIDA Margin 3% Interest 389,44									
Interest 389,44	4	\$ 1,746,55	) \$	1,660,886	\$ 1,	,544,039	8%	\$	6,534,723
		3%		4%	3	3%	5%		16%
Depreciation 753.00		348,16	Э	313,612		234,519	34%		418,423
	10	454,84	C	670,818		666,661	1%		725,583
Amortization 588,66		585,89	5	585,896		617,909	(5%)		689,474
Total Expenses 52,945,85	57		5	46,210,619	45,	,206,660	2%		35,011,277
Operating Gain (Loss) \$ 82,72	57 51	51,365,71				24,950	263%	\$	4,701,244
Operating Margin 0.16%	57 51 92		4\$	90,559	\$	2.,550			11.8%



#### **KERN MEDICAL** Year to Date Analysis: Revenues & Expenses

February 28, 2025

	ACTUAL	BUDGET	VARIANCE	РҮ	PY VARIANCE
	FYTD	FYTD	POS (NEG)	FYTD	POS (NEG)
Gross Patient Revenue	\$ 926,771,620	\$ 876,238,318	6%	\$ 842,036,832	10%
Contractual Deductions	(725,709,088)	(678,576,988)	7%	(648,442,130)	12%
Net Revenue	201,062,532	197,661,329	2%	193,594,702	
Indigent Funding	145,828,335	132,752,468	10%	123,661,573	18%
Correctional Medicine	24,781,709	24,414,885	2%	22,781,709	9%
County Contribution	2,754,924	2,278,562	21%	2,281,687	20.74%
Incentive Funding	665,782	7,323,288	(91%)	0	0.0%
Net Patient Revenue	375,093,282	364,430,532	3%	342,319,672	10%
Other Operating Revenue	22,397,942	16,723,905	34%	13,961,146	60%
Other Non-Operating Revenue	98,658	148,912	(34%)	157,424	(37%)
Total Revenue	397,589,883	381,303,349	4%	356,438,241	12%
Expenses					
Salaries	179,474,946	175,373,675	2.3%	158,872,261	13%
Employee Benefits	74,070,678	73,317,046	1.0%	56,342,018	31%
Registry	15,258,201	15,459,916	(1%)	20,194,263	(24%)
Medical Fees	19,544,135	17,796,114	10%	17,571,094	11%
Other Professional Fees	11,276,005	9,349,243	21%	12,046,395	(6%)
Supplies	44,969,462	42,504,577	6%	39,485,009	14%
Purchased Services	22,970,488	20,545,681	12%	20,905,858	10%
Other Expenses	14,547,811	13,563,943	7%	13,961,468	4%
Operating Expenses	382,111,726	367,910,195	4%	339,378,365	13%
Earnings Before Interest, Depreciation,					
and Amortization (EBIDA)	\$ 15,478,156	\$ 13,393,154	16%	\$ 17,059,876	(9%)
EBIDA Margin	4%	4%	11%	5%	(19%)
Interest	2,841,130	2,035,291	40%	1,966,824	44%
Depreciation	5,409,400	5,785,668	(7%)	5,647,556	(4%)
Amortization	4,895,960	5,362,565	(9%)	4,321,831	13%
Total Expenses	395,258,216	381,093,719	4%	351,314,576	13%
Operating Gain (Loss)	\$ 2,331,667	\$ 209,630	1,012%	\$ 5,123,665	(54%)
Operating Margin	0.6%	0.1%	966.7%	1.4%	(59%)
-					

**KernMedical** Health for Life.

#### **KERN MEDICAL BALANCE SHEET**

	FE	BRUARY 2025	FEI	BRUARY 2024
ASSETS:				
Total Cash	\$	24,162,892	\$	32,581,160
Patient Receivables Subtotal		276,472,653		239,730,471
Contractual Subtotal		(236,281,788)		(186,131,122)
Net Patient Receivable		40,190,865		53,599,348
Total Indigent Receivable		273,448,811		262,297,647
Total Other Receivable		13,966,826		14,996,514
Total Prepaid Expenses		5,658,036		6,853,069
Total Inventory		4,784,791		5,618,750
Total Current Assets		362,212,220		375,946,488
Deferred Outflows of Resources		124,532,718		112,536,013
Total Land, Equipment, Buildings and Intangibles		270,274,566		266,756,718
Total Construction in Progress		13,103,672		7,724,789
Total Property, Plant & Equipment		283,378,238		274,481,507
Total Accumulated Depr & Amortization		(178,293,722)		(164,427,859)
Net Property, Plant, and Equipment		105,084,516		110,053,648
Total Long Term Assets		124,532,718		112,536,013
Total Assets	\$	591,829,453	\$	598,536,149
KernMedical   Health for Life.				

#### **KERN MEDICAL BALANCE SHEET**

	FEI	BRUARY 2025	FEE	BRUARY 2024
LIABILITIES & EQUITY:				
Total Accounts Payable	\$	6,709,861	\$	18,142,570
Total Accrued Compensation		33,395,373		30,827,444
Total Due Government Agencies		5,436,281		3,386,308
Total Other Accrued Liabilities		45,931,052		51,758,112
Total Current Liabilities		91,472,566		104,114,434
Unfunded Pension Liability		344,447,058		345,399,109
Other Long-Term Liabilities		81,032,204		81,830,738
Total Long-Term Liabilities		425,479,262		427,229,847
Total Liabilities		516,951,828		531,344,281
Total Net Position		74,877,625		67,191,868
Total Liabilities and Net Position	\$	591,829,453	\$	598,536,149



#### **KERN MEDICAL** STATEMENT OF CASH FLOWS

	Fiscal Year-to-Date February 2025	Fiscal Year-End June 2024	Fiscal Year-to-Date February 2024	Fiscal Year-End June 2023
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash received for patient/current services	\$ 209,747,697	\$ 292,533,084	\$ 193,908,400	\$ 264,388,064
Cash received for other operations	139,408,227	233,602,712	92,062,101	236,708,950
Cash paid for salaries and benefits	(246,133,565)	(339,411,493)	(215,635,602)	(202,912,375)
Cash paid for services and supplies	(131,143,630)	(186,981,598)	(113,820,011)	(292,069,170)
Net cash (used in) provided by operating activities	(28,121,270)	(257,296)	(43,485,113)	6,115,469
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES				
Cash (provided to) received from various County funds	-	-	-	2,070,094
Interest paid - pension obligation bond	-	420,331	-	(365,334)
Principal paid - pension obligation bond	-	(1,062,281)	-	(2,938,587)
Interest paid - line of credit	-	-	-	(262,368)
Line of credit payment	10,000,000	-	20,000,000	-
Net cash provided by (used in) noncapital financing activities	10,000,000	(641,950)	20,000,000	(1,496,195)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVIT	TES			
Acquisition or construction of capital assets	(5,544,860)	(18,896,864)	(15,519,506)	(12,141,601)
Payments on right-of-usage lease liability	(1,961,709)	3,896,089	4,878,594	(3,034,901)
Interest paid - right-of-usage lease liability	(5,675)	31,211	34,177	
Payments on SBITA liability	(505,554)	(752,150)	(250,717)	(782,410)
Interest paid - SBITA	(397)	2,013	2,422	
Net cash used by capital and related financing activities	(8,018,195)	(15,719,700)	(10,855,030)	(15,958,912)
CASH FLOWS FROM INVESTING ACTIVITIES				
Interest on bank deposits and investments		-		181,109
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(26,139,465)	(16,618,946)	(34,340,143)	(11,158,529)
CASH AND CASH EQUIVALENTS, beginning of year	50,302,358	66,921,303	66,921,303	78,079,832
CASH AND CASH EQUIVALENTS, year-to-date	\$ 24,162,892	\$ 50,302,358	\$ 32,581,160	\$ 66,921,303
<b>KernMedical</b>   Health for Life.				